# 2 0 1 4 MICHIGAN ECONOMIC OUTLOOK SURVEY

www.OutlookSurvey.com/MI

Lake Superior Community Partnership

Overall Results January 2014







Education First

### **Program Overview**

Over 1,100 survey responses (2,800 for all 6 states) were collected from members of 65 participating associations (245 for all 6 states). The key question was their satisfaction with their community as a place to grow a business.

| Who   | 1,109 members of 65 Participating Associations         |
|-------|--|
| What  | A survey gauging Michigan's economic outlook           |
| When  | November 12, 2013 – December 6, 2013                   |
| Where | Throughout the state                                   |
| Why   | To help make Michigan a great place to grow a business |

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# **PROGRAM TEAM AND SUPPORTERS**

There were several people who played a key role at different points in the process of launching the program, designing the survey, gathering the feedback, analyzing the data, and distributing the results.

#### **PROGRAM TEAM**

Provided direction and guidance for moving the program forward





Dr. Margaret J. Baker **Managing Partner Baker Strategy Group** 

Larry T. Eiler

CEO **Eiler Communications** 



**Dan Arbour** Partner Apogee Insights Group



David A. Baker **Program Lead** Great Lakes Economic Outlook Survey



**Tiffany Merryfield** Student Eastern Michigan University

**MOVE** Communications

**Don Hart** President

Chelsea Lockwood Student Eastern Michigan University

#### **PROGRAM SUPPORTERS**

Provided insight and support for the program



**Steve Grigorian** COO Detroit Economic Club



Dr. Anne L. Balazs Dept. Head, Prof. of Marketing Eastern Michigan University



**Michael Rogers** Vice President of Communications Small Business Association of Michigan



**Sheri Petras** CEO **CFI Group** 



Dr. Micah Murphy Assist. Prof. of Marketing Eastern Michigan University



**Bob Magill** President & CFO Magill & Rumsey, P.C.



**Carol Hart** CEO **MOVE** Communications



**Jimmy Hsiao** CEO Logic Solutions



Dr. Matthew Brown Asst. Professor of Organizational Behavior Central Michigan University



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# **PARTNER ASSOCIATIONS**

Sixteen organizations were actively involved and committed to participating in this program.



Bay Area Chamber of Commerce Mike Seward President



**Cobalt Community Research** William SaintAmour CEO/Executive Director



**Detroit Economic Club** Beth Chappell President & CEO



**Detroit Regional Chamber** Sandy Baruah President & CEO



**Grand Rapids Area Chamber** Rick Baker CEO



**Lake Superior Community Partnership** Amy Clickner CFO





Michigan Association of Regions Donald Stypula Executive Director

Lansing Regional Chamber

Tim Daman

President & CEO



Michigan Association of School Administrators Linda Wacyk Director of Communications



Michigan Manufacturers Association Charles E. Hadden President & CEO



Michigan Works! Association Luann Dunsford CEO



Saginaw County Chamber Bob Van Deventer President & CEO



**Small Business Association of Michigan** Rob Fowler President & CEO



Southwest Michigan First Ron Kitchens CEO



**Traverse City Area Chamber** Doug Luciani President & CEO



West Michigan Policy Forum Jared Rodriguez President



# PARTICIPATING ASSOCIATIONS

In addition to the Partnering Associations, fifty associations throughout the state participated in this program.

Alpena Area Chamber **Dearborn Chamber** Grayling Regional Chamber Jackson County Chamber Muskegon Lakeshore Chamber Shiawassee Regional Chamber Jackie Krawczak Jennifer Giering Traci Cook Mindy Bradish-Orta Cindy Larsen Sue Kadlek Executive Director President Executive Director CEO President Vice President Greater Albion Chamber Ann Arbor/Ypsilanti Regional Chamber **Dickinson Area Partnership** Lakewood Area Chamber Newaygo Area Chamber South Haven Area Chamber Diane Keller Lynda Zanon Amy DeShon Edith Farrell Colleen Lynema Kathy Wagaman President & CEO Executive Director AVP, IT Officer **Executive Director** President Executive Director Ludington and Scottville Area Chamber Auburn Hills Chamber Ferndale Area Chamber Greater Brighton Area Chamber Northville Chamber Southern Wayne County Regional Chamber Pamela McConeghy Denise Asker Jennifer Roosenberg Kathy Maclean Traci Sincock Sandy Mull President & CEO President & CEO Associate Director President Executive Director Executive Director Southfield Area Chamber **Barry County Chamber** Flint & Genesee Chamber Greater Farmington Area Chamber Macomb County Chamber Oxford area Chamber COUPCIED A Valerie Byrnes Tim Herman Mary L. Engelman Grace Shore Holly Bills Tanya Markos-Vanno CHAME President CEO Executive Director Executive Director **Executive Director** Executive Director Frankfort Elberta Chamber Blue Water Area Chamber Greater Gratiot Development Marine City Chamber Petoskev Chamber Sterling Heights Regional Chamber Vickie Ledsworth Joanne Bartlev Don C. Schurr Jesse White Carlin Smith Wayne Oehmke President & CEO Executive Director President President President President & CEO Bovne Area Chamber **Freeland Chamber** Harbor Country Chamber Mason Area Chamber Pinckney Lakeland Hamburg Hell Chamber **Troy Chamber** Jim Baumann Ron Whitman Viki Gudas Doug Klein Kathy Mariani Michele Hodges **Executive Director** President Executive Director **Executive Director** Chairman of the Board President **Gladwin County Chamber** Indian River Chamber Michigan West Coast Chamber **Royal Oak Chamber** White Lake Area Chamber Cheboygan Area Chamber Matt Friday Tom Tucholski Dawn Bodnar Jane Clark Shelly Kemp Amy Vanloon **Executive Director** Executive Director Executive Director Executive Director Executive Director Executive Director Clarkston Area Chamber Ionia Area Chamber Midland Area Chamber Sault Area Chamber Whitmore Lake Chamber Grandville Jenison Chamber Penny Shanks Tina Conner-Wellman Sid Allen Allan Case Tina Lupi-Smith Executive Director Chairman of the Board



Executive Vice President







Executive Director



Executive Director





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# **MEASURES**

The survey captured feedback on a multitude of measures in six broad categories: Outlook, Michigan Business, State of Michigan, Regions, Communities, and Organizational Culture

| SATISFACTION  | BUSINESSES   | BELIEFS ABOUT MICHIGAN (AND COMPETING STATES)  | YOUR LOCAL COMMUNITY  |
|---|--|--|---|
| Overall satisfaction with your community as a place to grow a business                  | Support the health and vitality of the local community                                   | Is a great state for raising a family  | Places of worship   |
| Satisfaction based on your expectations of your community as a place to grow a business | Contribute generous financial support to area nonprofits                                 | Is open to people from out of state  | Emergency services (e.g. ambulance service, hospitals)                  |
| Satisfaction based on an ideal community as a place to grow a business                  | Offer excellent compensation and benefits to employees                                   | Is on the right track  | Public safety (e.g. police, fire fighters)                              |
|   | Provide jobs that attract skilled, educated people to our community                      | Is a great state for young professionals   | Hospitals   |
| ORGANIZATION OUTLOOK  | Provide training and education to develop a skilled, educated workforce in our community | Is a great place to start a business   | Colleges, universities, community colleges                              |
| Next 3 years  |  | Is a business-friendly state   | Parks and recreation  |
| Next 12 months  | CHALLENGES FOR BUSINESSES  | Has effective business, nonprofit, and government leaders                                | Water and sewage  |
| Next 6 months   | Healthcare costs   | Has a strong, vibrant economy  | Police protection   |
|   | Employee benefits costs  |  | Schools/education   |
| RECOMMEND   | Regulatory costs   | IMPERATIVES  | Human services/social welfare   |
| Recommend my local community as a great place for business                              | Unemployment compensation  | Attract and retain top talent  | Cultural institutions (e.g. museums, community theaters)                |
| Recommend my Region as a great place for business                                       | Personal property taxes  | Ensure our water is clean and Great Lakes protected                                      | Business space/leases   |
| Recommend Michigan as a great place for business  | Real property taxes  | Revitalize our major cities  | Infrastructure -other (internet, cell phone coverage, electrical, etc.) |
|   | Business income taxes  | Improve education and higher education attainment  | Housing market  |
| GROWTH PLANS  | Local and state taxes  | Fix our road, bridges and vital infrastructure   | Talent pool/labor pool  |
| Our organization plans to remain in Michigan  | Energy costs   | Improve public safety in our core cities   | Infrastructure – vehicles (Roads, bridges, parking, etc.)               |
| Michigan is a great state for our company/organization                                  | Unionization   | Better fund vital services (public safety, fire, transportation)                         | Public transportation   |
| Our organization expects to hire more people in 2013                                    | Sales and use tax  | Protect and rebuild our parks and outdoor recreation infrastructure                      |   |
|   | Capital costs  |  | ORGANIZATION CULTURE  |
| EXPANSION PLANS   | Lack of available skilled labor  | YOUR REGION  | I feel involved in making decisions that affect my work                 |
| Our organization is actively looking to expand in Michigan                              | Lack of access to capital  | Has an unparalleled quality of life  | I clearly understand my organization's vision for the future            |
| Our organization is actively looking to expand outside Michigan                         |  | Has a forward-looking culture that embraces entrepreneurialism and innovation            | Leaders in my organization do what they say they will do                |
| Our organization is actively looking to expand globally                                 |  | Is a business community that embraces diversity as a business imperative                 | My workplace is focused on adapting to change                           |
|   |  | Has well-run, fiscally stable, cost-competitive locations that are welcoming to business | My organization is an example of high performance                       |
|   |  | Collaborates well to minimize divisions and facilitate progress                          |   |
|   |  | Has a large pool of skilled, educated talent available for hire                          |   |
|   |  | Has an educational system that is second to none   |   |
|   |  | Is unified in its pursuit of economic development  |   |

Is unified in its pursuit of economic development

Has an unquestionable identity as a vibrant technology hub Has an efficient, seamless mass transportation system

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# SATISFACTION

The Satisfaction Index is based on the American Customer Satisfaction Index (ACSI). We used the ACSI method to measure overall satisfaction with Michigan communities as places to grow a business.

|                           | Survey Measure | Index Score |
|---------------------------|----------------|-------------|
| e.g. Not at all satisfied | 1              | 0           |
|                           | 2              | 11          |
|                           | 3              | 22          |
|                           | 4              | 33          |
|                           | 5              | 44          |
|                           | 6              | 56          |
|                           | 7              | 67          |
|                           | 8              | 78          |
|                           | 9              | 89          |
| e.g. Extremely satisfied  | 10             | 100         |

#### Translating Survey Measures to Index Scores

Note: Visit www.theacsi.org for more information about the index approach

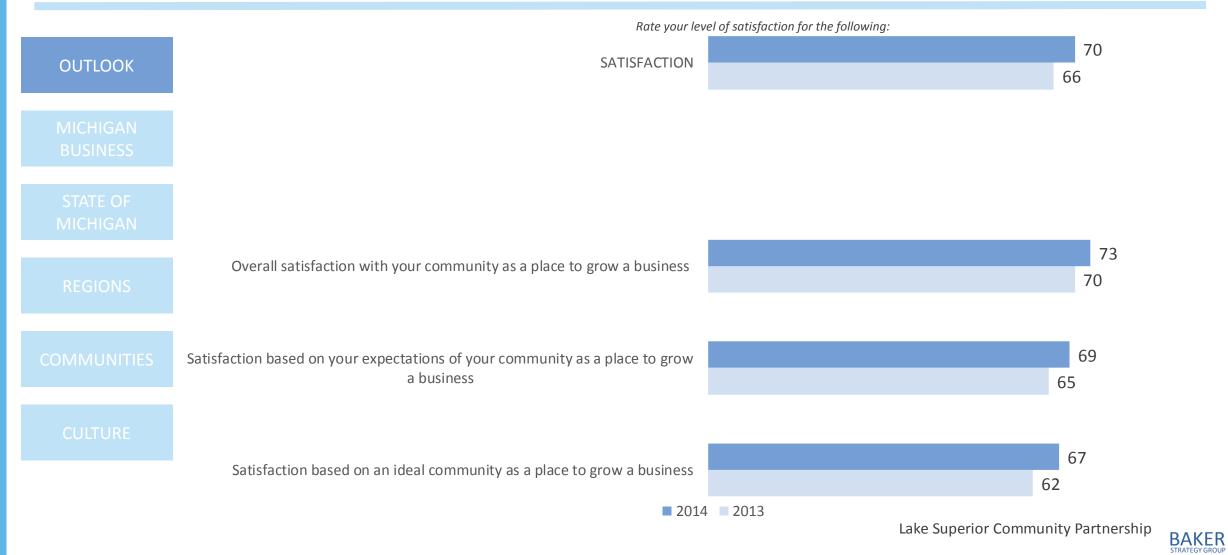
| Michigan Businesses                   |                                   |
|---------------------------------------|-----------------------------------|
| 62                                    | Change<br>from 2013               |
| Lake Superior Communit<br>Partnership | Ξγ                                |
| (70)                                  | Change<br>from 2013               |
| Lake Superior Co                      | Change from 2013 to 2014 is <= -3 |

Satisfaction Index

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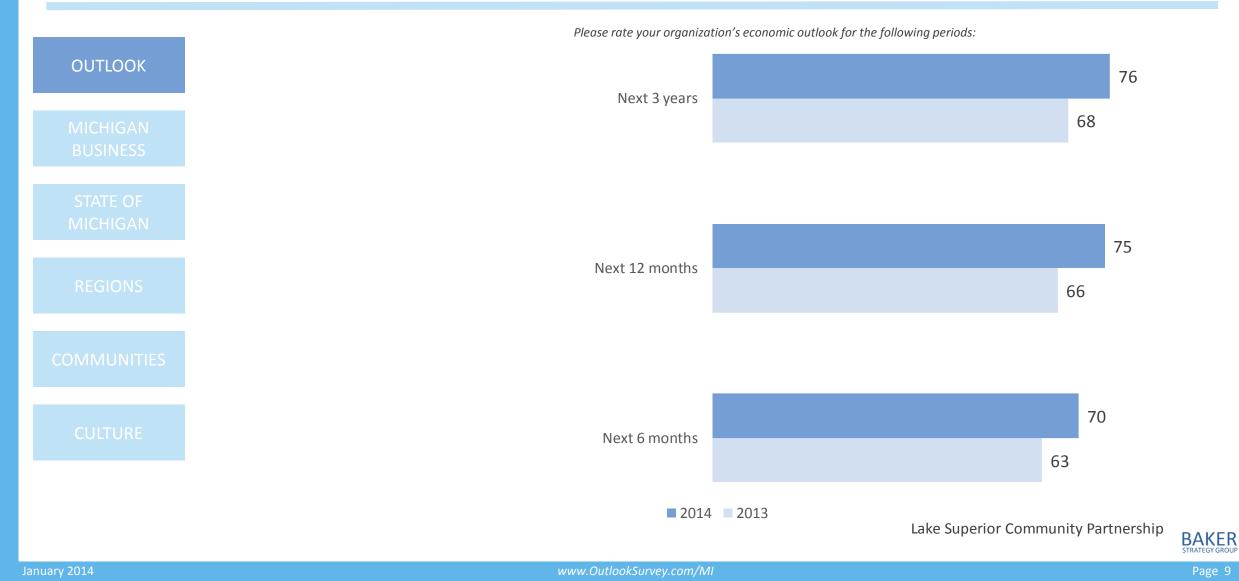
# SATISFACTION

The Satisfaction Index measures the overall satisfaction with Michigan as a place to grow a business. The overall Satisfaction for the business sector with Michigan communities is down slightly from 2013.



### **ORGANIZATION OUTLOOK**

We asked respondents to indicate the near-term outlook for their organization. The outlook for Michigan overall for businesses is up for all three time periods: next 3 years, next 12 months, and next 6 months.



# OUTLOOK

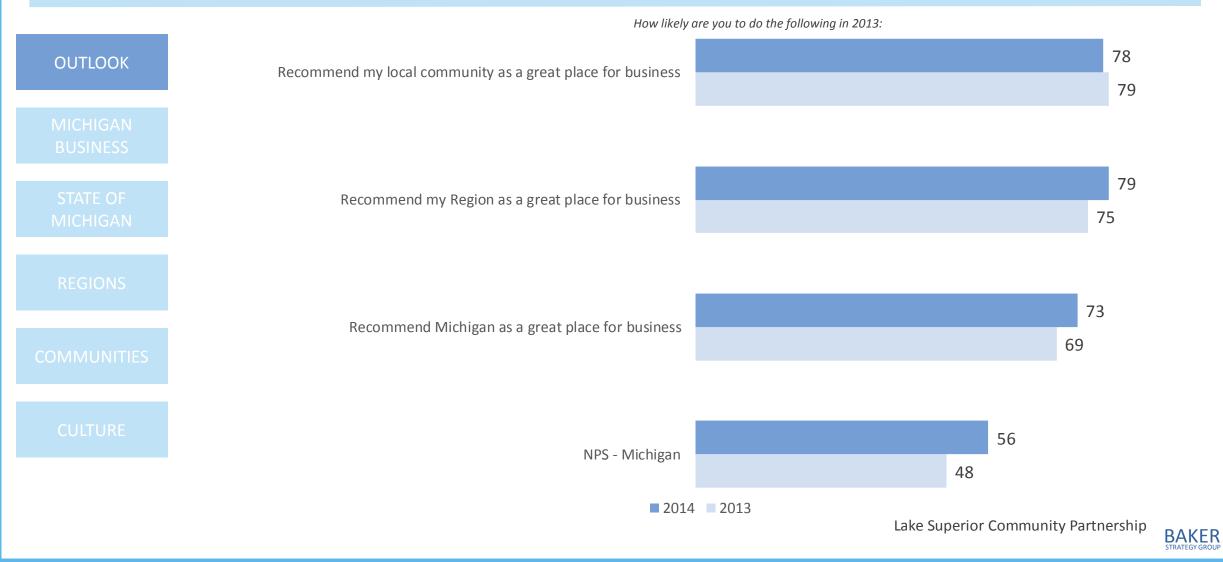
| OUTLOOK  |   |   | Michigan<br>Aggregate | Michigan<br>Businesses | Δ   | La<br>C<br>P |
|----------|---|---|-----------------------|------------------------|---|--------------|
|          |   | Sample Size   | 1109                  | 518                    |   |              |
|          |   | SATISFACTION  | <b>-2</b> 60          | - <b>2</b> 62          | 8   | <b>1</b> 4   |
|          | Rate your level of<br>satisfaction for the  | Overall satisfaction with your community as a place to grow a business                  | -1 65                 | -1 67                  | 6   | <b>1</b> 3   |
|          | following:                                  | Satisfaction based on your expectations of your community as a place to grow a business | -2 60                 | -2 62                  | 7   | <b>1</b> 4   |
|          |   | Satisfaction based on an ideal community as a place to grow a business                  | -2 56                 | -2 58                  | 9   | <b>1</b> 5   |
| STATE OF |   |   |                       |                        |   |              |
|          |   | OUTLOOK   |                       |                        |   |              |
| MICHIGAN | Please rate your<br>organization's economic | Next 3 years  | 2 68                  | <b>1</b> 4 <b>7</b> 4  | 2   | <b>1</b> 8   |
|          | outlook for the following periods:          | Next 12 months  | 2 66                  | <b>1</b> 5 <b>72</b>   | 3   | <b>1</b> 9   |
|          | perious.                                    | Next 6 months   | 2 63                  | <b>1</b> 3 66          | 4   | <b>1</b> 7   |
| REGIONS  |   | Change from<br>2013 to 2014   |                       |                        | 1   |              |
|          |   |   | 2014<br>Score         |                        | 2014 Score Differences<br>perior Community Par<br>minus |              |
|          |   |   |                       |                        | Michigan Businesses                                     |              |
|          |   |   |                       |                        |   |              |

Lake Superior Community Partnership ↑ Change from 2013 to 2014 is >= 3 ↓ Change from 2013 to 2014 is <= -3



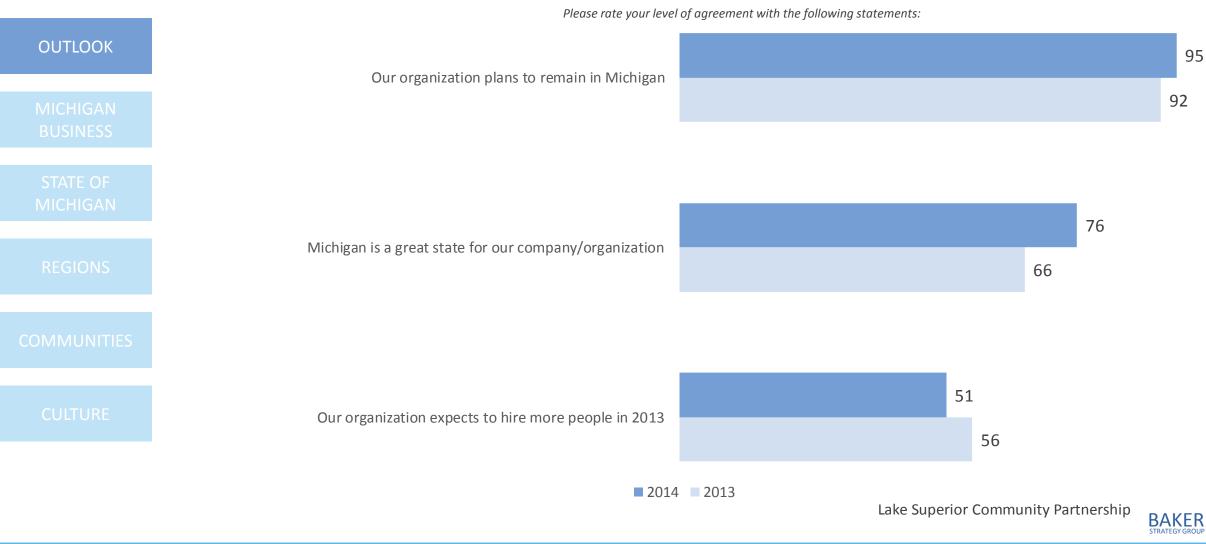
# RECOMMEND

Respondents were asked to rate their likelihood to recommend the local community, their region, and Michigan as a state.



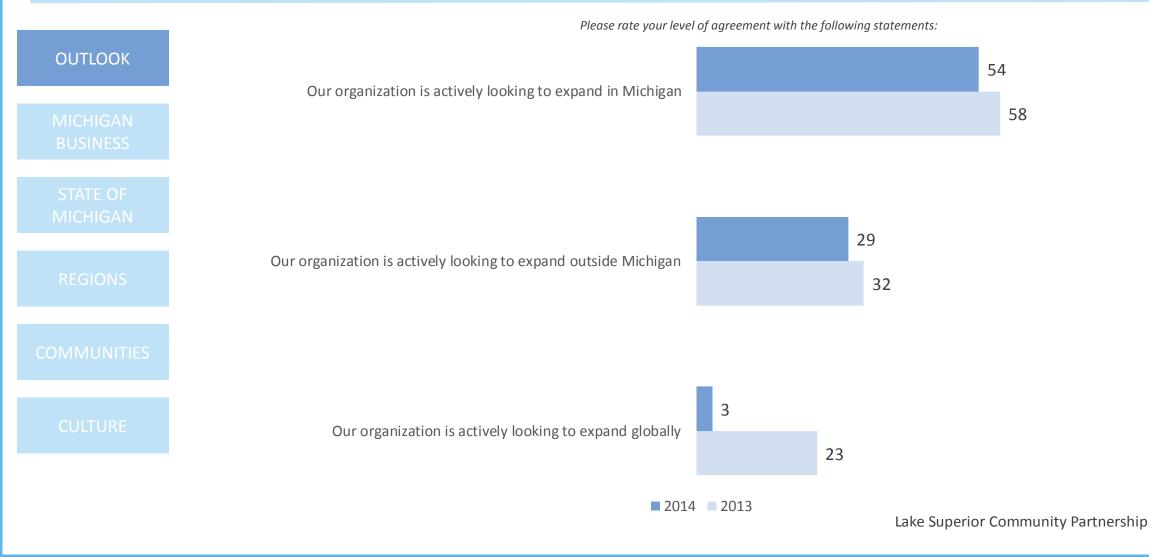
# **GROWTH PLANS**

Most businesses have every intention to stay in Michigan, and they increasingly believe that Michigan is a great state for their organization. Overall hiring expectations for 2014 are low, although slightly better than for 2013.



# **EXPANSION PLANS**

Expansion plans for Michigan businesses in general still seem to be on hold, with few organizations actively looking to expand globally.



January 2014

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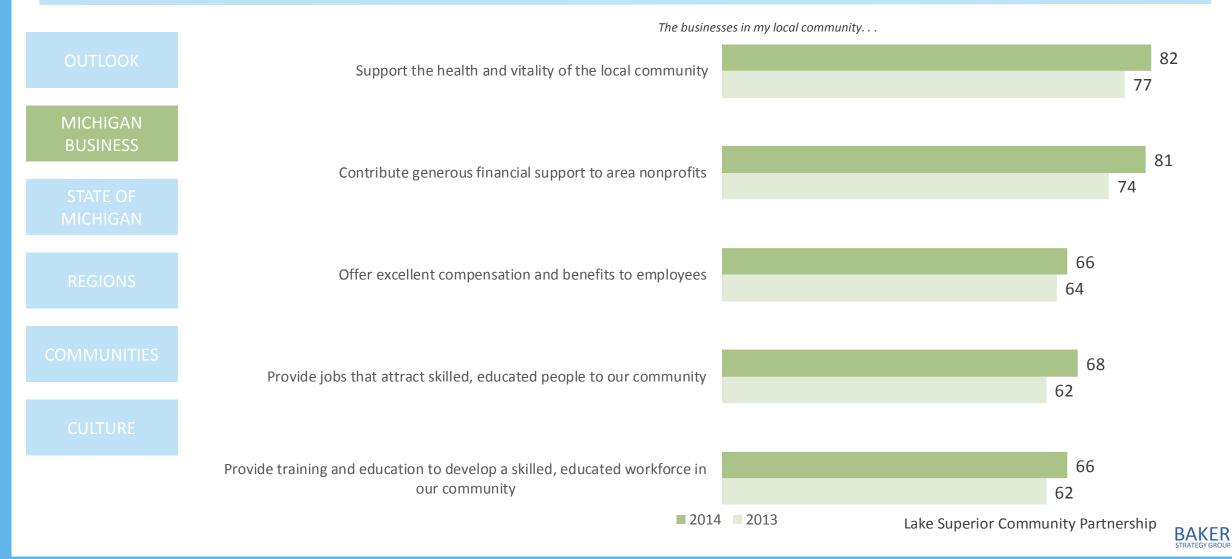
# OUTLOOK

| OUTLOOK  |   |   | Michigan<br>Aggregate | Michigan<br>Businesses | Δ   | La<br>C<br>F |
|----------|---|---|-----------------------|------------------------|-----|--------------|
|          |   | Sample Size   | 1109                  | 518                    |     |              |
|          |   | RECOMMEND   |                       |                        |     |              |
|          | How likely are you to do the following in 2013: | Recommend my local community as a great place for business      | 1 <b>73</b>           | 0 72                   | 6   | -1           |
|          |   | Recommend my Region as a great place for business               | <b>1</b> 3 <b>75</b>  | 1 73                   | 6   | <b>1</b> 4   |
|          |   | Recommend Michigan as a great place for business                | <b>1</b> 5 <b>7</b> 4 | <b>1</b> 3 <b>7</b> 1  | 2   | <b>1</b> 4   |
| CTATE OF |   | NPS - Michigan  | <b>1</b> <i>8</i> 58  | <b>1</b> 6 53          | 3   | <b>1</b> 8   |
|          |   |   |                       |                        |     |              |
|          |   | GROWTH PLANS  |                       |                        |     |              |
|          | Please rate your level of<br>agreement with the | Our organization plans to remain in Michigan                    | 0 91                  | 0 90                   | 5   | <b>1</b> 3   |
|          | following statements:                           | Michigan is a great state for our company/organization          | <i>0</i> <b>70</b>    | <b>1</b> 3 <b>7</b> 1  | 5   | 10           |
|          |   | Our organization expects to hire more people in 2013            | <b>↓</b> -7 <b>47</b> | <b>1</b> 4 60          | -9  | -5           |
|          |   |   |                       |                        |     |              |
|          |   | EXPANSION PLANS   |                       |                        |     |              |
|          | Please rate your level of                       | Our organization is actively looking to expand in Michigan      | 1 58                  | <b>1</b> 3 61          | -7  | -4           |
|          | agreement with the following statements:        | Our organization is actively looking to expand outside Michigan | -1 34                 | <b>4</b> 42            | -13 | <b>↓</b> -3  |
|          |   | Our organization is actively looking to expand globally         | 0 22                  | <sup>2</sup> 26        | -23 | -20          |

Lake Superior Community Partnership ↑ Change from 2013 to 2014 is >= 3 ↓ Change from 2013 to 2014 is <= -3

# **BUSINESSES**

The Michigan business community say that businesses do fairly well in supporting the local community and contributing to area nonprofits. If businesses are going to lead, however, they will need to boost training and education.



#### **MICHIGAN BUSINESS**

|          |                                      |  | Michigan<br>Aggregate | Michigan<br>Businesses | Δ | Lake Superior<br>Community<br>Partnership |
|----------|--------------------------------------|--|-----------------------|------------------------|---|---|
|          |                                      | Sample Size  | 1109                  | 518                    |   | 36  |
|          |                                      | YOUR LOCAL COMMUNITY BUSINESSES  |                       |                        |   |   |
| MICHIGAN | The businesses in my local community | Support the health and vitality of the local community                                   | <b>↓</b> -3 <b>74</b> | <b>-</b> 4 <b>7</b> 5  | 7 | <b>1</b> 5 82                             |
| BUSINESS | community                            | Contribute generous financial support to area nonprofits                                 | <b>↓</b> -3 <b>72</b> | <b>↓</b> -4 74         | 7 | <b>1</b> 7 81                             |
|          |                                      | Offer excellent compensation and benefits to employees                                   | <b>↓</b> -3 61        | <b>↓</b> -3 65         | 1 | 2 66                                      |
|          |                                      | Provide jobs that attract skilled, educated people to our community                      | <b>-</b> 4 60         | <b>↓</b> -3 64         | 4 | <b>1</b> 6 <b>68</b>                      |
|          |                                      | Provide training and education to develop a skilled, educated workforce in our community | <b>-</b> 4 <b>59</b>  | -2 63                  | 3 | <b>1</b> 4 66                             |
|          |                                      |  |                       |                        |   |   |
|          |                                      |  |                       |                        |   |   |
|          |                                      |  |                       |                        |   |   |

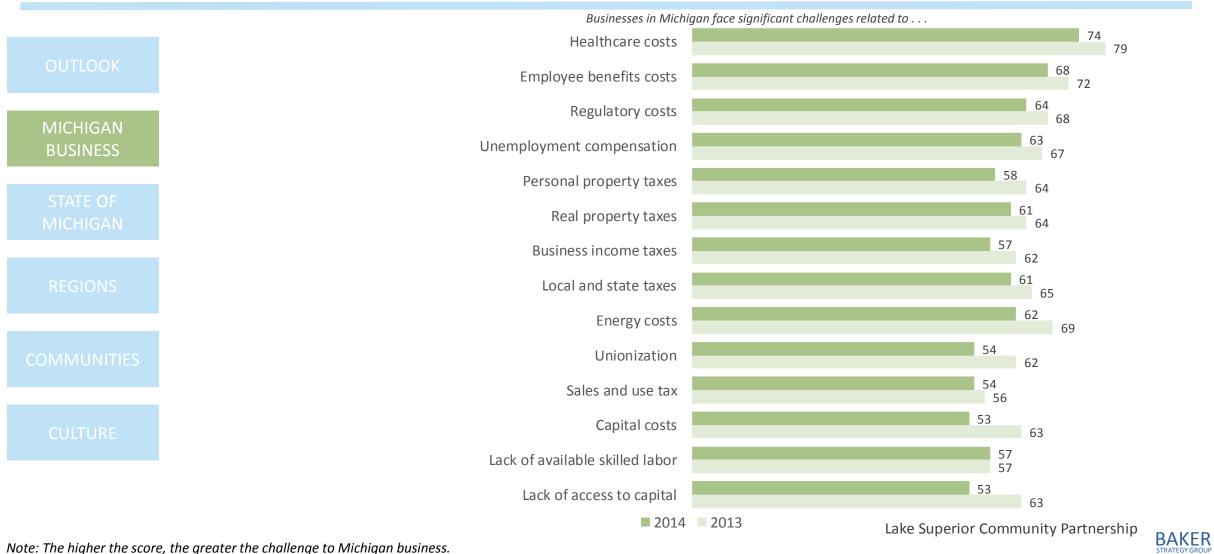
COMMUNITIES

CULTURE

Lake Superior Community Partnership Change from 2013 to 2014 is >= 3 Change from 2013 to 2014 is <= -3

# CHALLENGES FOR BUSINESSES

Healthcare costs remains the top challenge businesses face as we head into 2014.



Note: The higher the score, the greater the challenge to Michigan business.

### **MICHIGAN BUSINESS**

| OUTLOOK  |   |                                 | Michigan<br>Aggregate | Michigan<br>Businesses | Δ  | Lake Superior<br>Community<br>Partnership |
|----------|---|---------------------------------|-----------------------|------------------------|----|---|
|          |   | Sample Size                     | 1109                  | 518                    |    | 36  |
|          |   | CHALLENGES FOR BUSINESSES       |                       |                        |    |   |
| MICHIGAN | Businesses in Michigan<br>face significant challenges | Healthcare costs                | -2 <b>76</b>          | -2 78                  | -4 | <b>↓</b> -5 <b>74</b>                     |
| BUSINESS | related to  | Employee benefits costs         | <b>↓</b> -4 68        | <b>↓</b> -3 <b>70</b>  | -2 | <b>↓</b> -4 68                            |
|          |   | Regulatory costs                | <b>↓</b> -3 63        | -1 67                  | -3 | <b>↓</b> -4 64                            |
|          |   | Unemployment compensation       | <b>↓</b> -5 62        | <b>↓</b> -3 67         | -4 | <b>↓</b> -4 63                            |
|          |   | Personal property taxes         | <b>↓</b> -6 <b>60</b> | <b>↓</b> -4 66         | -8 | <b>↓</b> -6 <b>58</b>                     |
|          |   | Real property taxes             | <b>↓</b> -5 60        | <b>↓</b> -4 65         | -4 | <b>↓</b> -3 61                            |
|          |   | Business income taxes           | -4 59                 | <b>↓</b> -4 64         | -7 | <b>↓</b> -5 <b>57</b>                     |
|          |   | Local and state taxes           | -4 59                 | <b>↓</b> -3 64         | -3 | <b>↓</b> -4 61                            |
|          |   | Energy costs                    | <b>-</b> 4 <b>59</b>  | <b>↓</b> -3 61         | 1  | <b>↓</b> -7 62                            |
|          |   | Unionization                    | <b>↓</b> -6 56        | <b>↓</b> -5 59         | -5 | <b>↓</b> -8 54                            |
|          |   | Sales and use tax               | -4 55                 | <b>↓</b> -3 59         | -5 | -2 54                                     |
|          |   | Capital costs                   | <b>↓</b> -3 <b>58</b> | -1 59                  | -6 | <b>↓</b> -10 <b>53</b>                    |
|          |   | Lack of available skilled labor | -2 56                 | <b>↓</b> -3 57         | 0  | 0 57                                      |
|          |   | Lack of access to capital       | <b>↓</b> -6 <b>58</b> | <b>↓</b> -6 55         | -2 | <b>↓</b> -10 <b>53</b>                    |
|          |   |                                 |                       |                        |    |   |

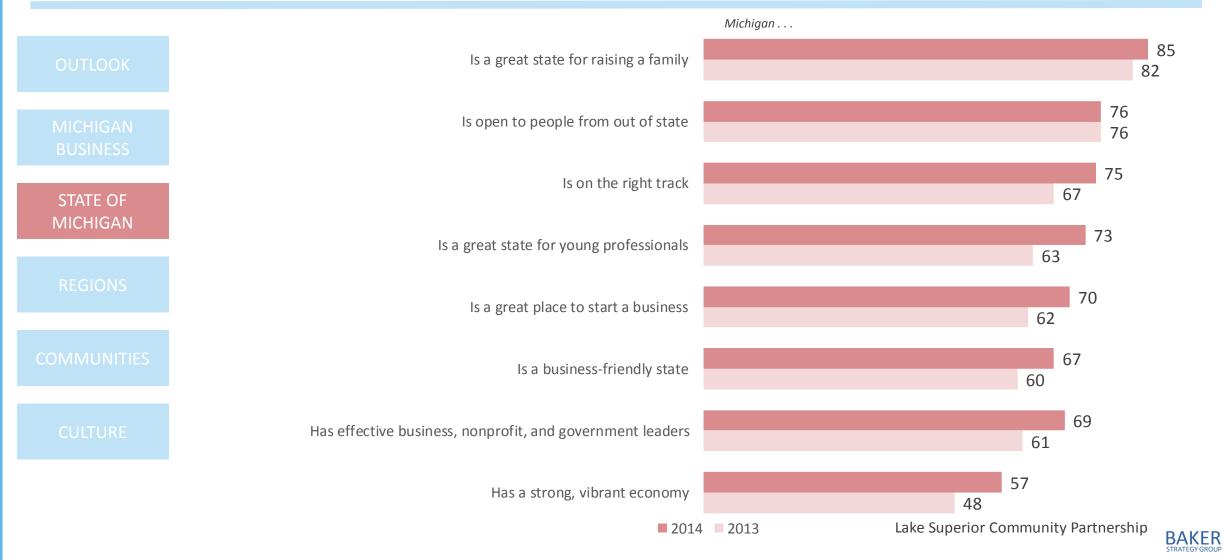
CULTURE

Lake Superior Community Partnership ↑ Change from 2013 to 2014 is >= 3 ↓ Change from 2013 to 2014 is <= -3

*Note: The higher the score, the greater the challenge to Michigan business.* 

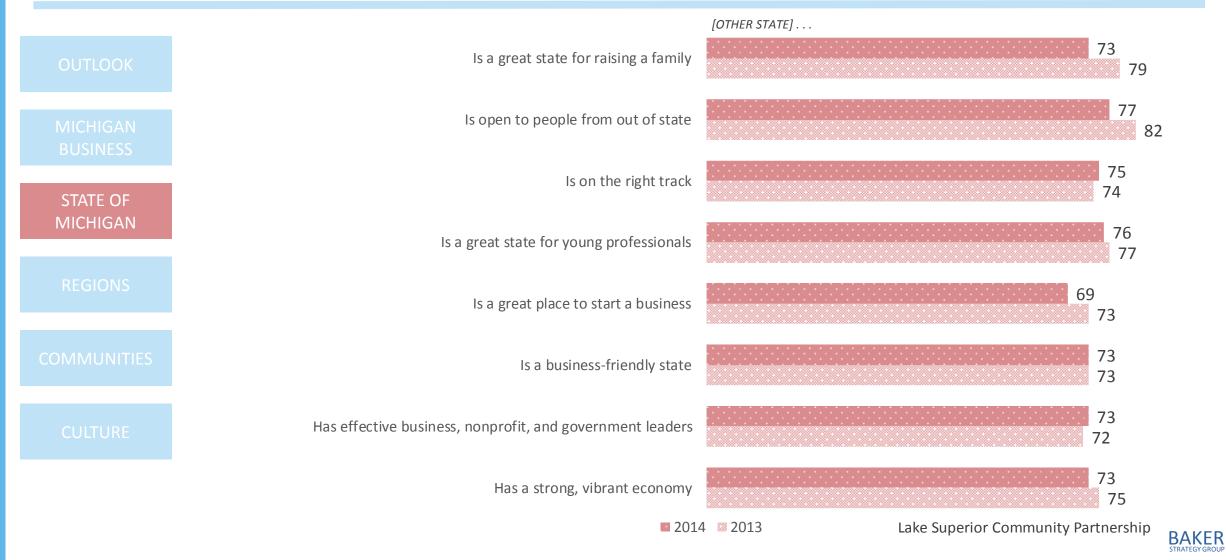
# **BELIEFS ABOUT MICHIGAN**

Michigan is a great state for raising a family, say businesses overall, and we are fairly open to people from out of state. However, there is also a clear sense that we do not yet have a vibrant economy.



### **BELIEFS ABOUT COMPETING STATES**

Respondents were asked to rate a state other than Michigan. These "competing states" have stronger economies in the eyes of the Michigan business community.



### **STATE OF MICHIGAN**

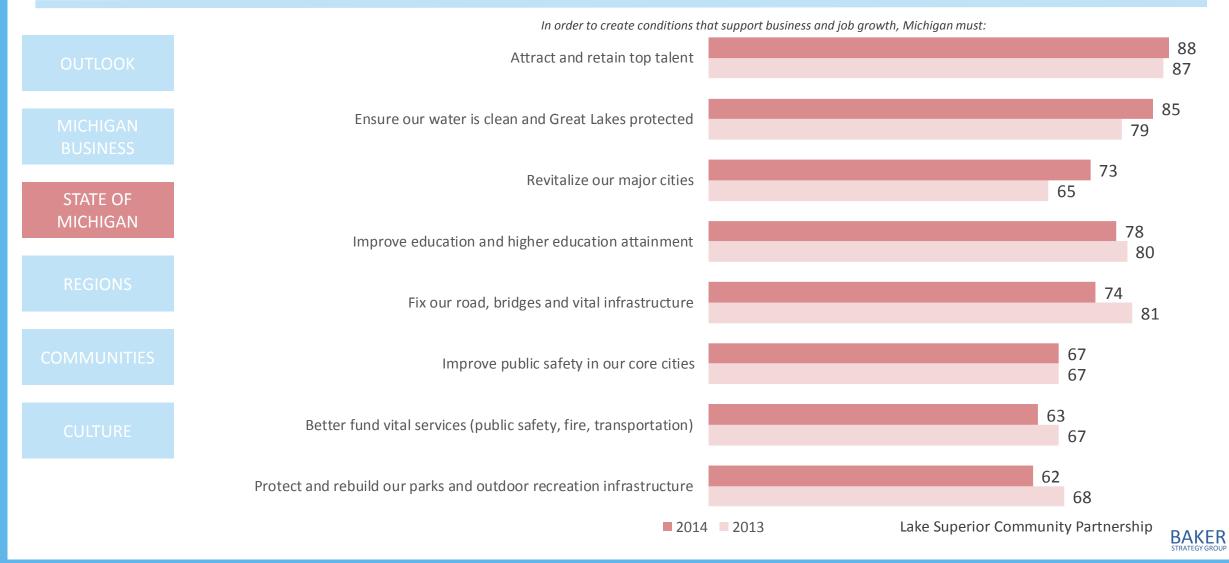
| OUTLOOK  |               |   | Michigan<br>Aggregate       | Michigan<br>Businesses | Δ  | Lake Superior<br>Community<br>Partnership |
|----------|---------------|---|-----------------------------|------------------------|----|---|
|          |               | Sample Size   | 1109                        | 518                    |    | 36  |
|          |               | BELIEFS ABOUT MICHIGAN                                    |                             |                        |    |   |
|          | Michigan      | Is a great state for raising a family                     | -2 <b>78</b>                | -2 <b>79</b>           | 6  | <b>1</b> 3 <b>85</b>                      |
|          |               | Is open to people from out of state                       | -2 70                       | -2 70                  | 6  | 0 76                                      |
|          |               | Is on the right track                                     | -2 63                       | 0 66                   | 9  | <b>1</b> 8 <b>7</b> 5                     |
| STATE OF |               | Is a great state for young professionals                  | 0 61                        | 0 61                   | 12 | <b>1</b> 10 <b>73</b>                     |
| MICHIGAN |               | Is a great place to start a business                      | 1 61                        | 2 61                   | 9  | <b>1</b> 8 <b>7</b> 0                     |
| MICHIGAN |               | Is a business-friendly state                              | <b>1</b> <sup>3</sup> 62    | <b>1</b> 3 60          | 7  | <b>1</b> 7 67                             |
|          |               | Has effective business, nonprofit, and government leaders | <mark>↓</mark> -3 <b>57</b> | -2 58                  | 11 | <b>1</b> 8 69                             |
|          |               | Has a strong, vibrant economy                             | 0 48                        | 1 50                   | 7  | <u>ት</u> 9 57                             |
|          |               |   |                             |                        |    |   |
|          |               | BELIEFS ABOUT COMPETING STATES                            |                             |                        |    |   |
|          | [OTHER STATE] | Is a great state for raising a family                     | 0 77                        | 1 78                   | -5 | <b>↓</b> -6 <b>73</b>                     |
|          |               | Is open to people from out of state                       | 0 80                        | 0 80                   | -3 | <b>↓</b> -5 <b>77</b>                     |
|          |               | Is on the right track                                     | 1 73                        | 0 73                   | 2  | 1 75                                      |
|          |               | Is a great state for young professionals                  | 1 <b>79</b>                 | 2 80                   | -4 | -1 <b>76</b>                              |
|          |               | Is a great place to start a business                      | 1 75                        | 1 75                   | -6 | <b>↓</b> -4 69                            |
|          |               | Is a business-friendly state                              | 0 73                        | 0 73                   | 0  | 0 73                                      |
|          |               | Has effective business, nonprofit, and government leaders | 0 70                        | 0 70                   | 3  | 1 73                                      |
|          |               | Has a strong, vibrant economy                             | 1 76                        | 2 <b>77</b>            | -4 | -2 73                                     |

Lake Superior Community Partnership



# **IMPERATIVES**

Respondents were asked to rate the importance of eight imperatives. Attracting and retaining top talent is the clear leading imperative for Michigan businesses, with many of the others up somewhat from 2013.



# **STATE OF MICHIGAN**

| OUTLOOK     |   |   |                     |    | Michigan<br>Businesses | Δ   | Lake<br>Con<br>Par |    |
|-------------|---|---|---------------------|----|------------------------|-----|--------------------|----|
|             |   | Sample Size   | 11                  | 09 | 518                    |     |                    | 3  |
|             |   | IMPERATIVES   |                     |    |                        |     |                    |    |
|             | In order to create<br>conditions that support | Attract and retain top talent                                       | 0 8                 | 9  | 0 89                   | -1  |                    | 88 |
|             | business and job growth,<br>Michigan must:    | Ensure our water is clean and Great Lakes protected                 | <b>1</b> ³ 8        | 6  | <b>1</b> 3 <b>85</b>   | 0   | <b>1</b> 6         | 8  |
|             | Wichgan Huse.                                 | Revitalize our major cities   | <b>1</b> 6 8        | 0  | <b>1</b> 6 <b>80</b>   | -7  | <b>1</b> 8         | 73 |
| STATE OF    |   | Improve education and higher education attainment                   | 1 8                 | 1  | 0 79                   | -1  | -2                 | 78 |
|             |   | Fix our road, bridges and vital infrastructure                      | 2 8                 | 0  | <b>1</b> 3 79          | -5  | -7                 | 74 |
| MICHIGAN    |   | Improve public safety in our core cities                            | <b>1</b> 3 <b>7</b> | 7  | <b>1</b> 4 <b>77</b>   | -10 | 0                  | 67 |
|             |   | Better fund vital services (public safety, fire, transportation)    | <b>1</b> 4 <b>7</b> | 3  | <b>1</b> 4 <b>7</b> 0  | -7  | -4                 | 63 |
|             |   | Protect and rebuild our parks and outdoor recreation infrastructure | 2 6                 | 9  | 1 66                   | -4  | -6                 | 62 |
| REGIONS     |   |   |                     |    |                        |     |                    |    |
| COMMUNITIES |   |   |                     |    |                        |     |                    |    |
| CULTURE     |   |   |                     |    |                        |     |                    |    |

Lake Superior Community Partnership ↑ Change from 2013 to 2014 is >= 3 ↓ Change from 2013 to 2014 is <= -3

# REGIONS

We asked respondents to indicate their level of agreement with ten measures related to their region. All measures are down 3 to 5 points for businesses overall, suggesting work at the regional level could be an area of opportunity.

|                            |  | Our Region                                 |
|----------------------------|--|--|
| OUTLOOK                    | Has an unparalleled quality of life  | 88<br>87                                   |
|                            | Has a forward-looking culture that embraces entrepreneurialism and innovation            | 70<br>66                                   |
| MICHIGAN<br>BUSINESS       | Is a business community that embraces diversity as a business imperative                 | 56<br>57                                   |
| STATE OF<br>MICHIGAN       | Has well-run, fiscally stable, cost-competitive locations that are welcoming to business | 66<br>62                                   |
| WICHIGAN                   | Collaborates well to minimize divisions and facilitate progress                          | 61<br>58                                   |
| REGIONS                    | Has a large pool of skilled, educated talent available for hire                          | 56<br>61                                   |
| COMMUNITIES                | Has an educational system that is second to none   | 62<br>64                                   |
|                            | Is unified in its pursuit of economic development  | 55<br>56                                   |
| CULTURE                    | Has an unquestionable identity as a vibrant technology hub                               | 47<br>54                                   |
|                            | Has an efficient, seamless mass transportation system                                    | 30 42                                      |
|                            | 2014   | 4 2013 Lake Superior Community Partnership |
| Note: Based on Michigan Pr | osperity Regions (http://www.michigan.gov/documents/dmb/Prosperity_Map1_430346_7.pdf)    | f)   |



### REGIONS

|          |            |  | Michigan<br>Aggregate | Michigan<br>Businesses | Δ  | Lake Superio<br>Community<br>Partnership |
|----------|------------|--|-----------------------|------------------------|----|--|
|          |            | Sample Size  | 1109                  | 518                    |    | 36                                       |
|          |            | YOUR REGION  |                       |                        |    |  |
|          | Our Region | Has an unparalleled quality of life  | <b>↓</b> -3 68        | <b>↓</b> -5 68         | 20 | 1 88                                     |
|          |            | Has a forward-looking culture that embraces entrepreneurialism and innovation            | <b>↓</b> -4 57        | <b>↓</b> -4 58         | 12 | <b>1</b> 4 70                            |
|          |            | Is a business community that embraces diversity as a business imperative                 | <b>↓</b> -4 52        | <b>↓</b> -4 55         | 1  | -1 56                                    |
|          |            | Has well-run, fiscally stable, cost-competitive locations that are welcoming to business | -2 55                 | <b>-</b> 4 54          | 12 | <b>4</b> 66                              |
|          |            | Collaborates well to minimize divisions and facilitate progress                          | -2 52                 | <b>↓</b> -3 52         | 9  | <b>1</b> 3 61                            |
| MICHIGAN |            | Has a large pool of skilled, educated talent available for hire                          | <b>↓</b> -5 <b>51</b> | <b>↓</b> -3 51         | 5  | <b>↓</b> -5 56                           |
|          |            | Has an educational system that is second to none   | <b>↓</b> -5 <b>53</b> | <b>↓</b> -6 <b>51</b>  | 11 | -2 62                                    |
|          |            | Is unified in its pursuit of economic development  | <b>↓</b> -3 50        | <b>↓</b> -3 51         | 4  | -1 55                                    |
| REGIONS  |            | Has an unquestionable identity as a vibrant technology hub                               | <b>-</b> 4 <b>4</b> 4 | <b>↓</b> -4 46         | 1  | <b>-</b> 7 <b>47</b>                     |
|          |            | Has an efficient, seamless mass transportation system                                    | <b>↓</b> -6 30        | <b>↓</b> -5 33         | -3 | <b>↓</b> -12 <b>30</b>                   |

COMMUNITIES

CULTURE

Lake Superior Community Partnership Change from 2013 to 2014 is >= 3 Change from 2013 to 2014 is <= -3

# LOCAL COMMUNITIES

Respondents say that their communities have healthy places of worship, a score that could be related to the high view of Michigan as a great place for families. Public transportation stands out as a deficit in Michigan communities.

|             | My local d   | community has (an) excellent |
|-------------|--|------------------------------|
|             | Places of worship  | 85<br>85                     |
|             | Emergency services (e.g. ambulance service, hospitals)                   | 83<br>85                     |
|             | Public safety (e.g. police, fire fighters)                               | 84<br>84                     |
|             | Hospitals  | 79<br>82                     |
| BUSINESS    | Colleges, universities, community colleges                               | 86                           |
|             | Parks and recreation   | 89<br>86                     |
|             | Water and sewage   | 79<br>80                     |
| MICHIGAN    | Police protection  | 83<br>81                     |
|             | Schools/education  | 76<br>77                     |
|             | Human services/social welfare  | 75<br>75                     |
|             | Cultural institutions (e.g. museums, community theaters)                 | 77 81                        |
|             | Business space/leases  | 70<br>71                     |
| COMMUNITIES | Infrastructure – other (internet, cell phone coverage, electrical, etc.) | 61<br>63                     |
|             | Housing market   | 67                           |
|             | Talent pool/labor pool   | 66<br>69                     |
|             | Infrastructure – vehicles (Roads, bridges, parking, etc.)                | 65<br>63                     |
|             | Public transportation  | 64                           |
|             |  | 2010                         |

2014 2013

Lake Superior Community Partnership



# **LOCAL COMMUNITIES**

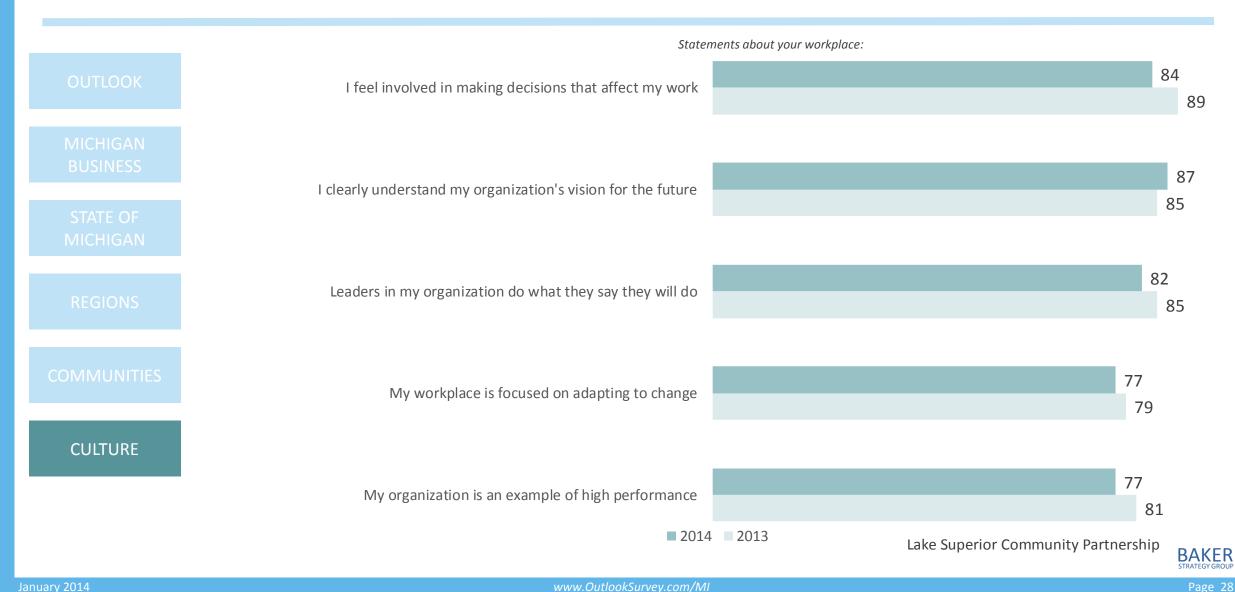
|            |                        |   | Michigan<br>Aggregate  |                       | Δ  | Lake S<br>Comr<br>Partn |
|------------|------------------------|---|------------------------|-----------------------|----|-------------------------|
|            |                        | Sample Size   | 1109                   | 518                   |    | 36                      |
|            |                        | YOUR LOCAL COMMUNITY SERVICES   |                        |                       |    |                         |
|            | My local community has | Places of worship   | <b>↓</b> -3 82         | -1 84                 | 1  | 0 85                    |
|            | (an) excellent         | Emergency services (e.g. ambulance service, hospitals)                  | <b>↓</b> -3 <b>78</b>  | -2 <b>79</b>          | 4  | -2 83                   |
|            |                        | Public safety (e.g. police, fire fighters)                              | <b>↓</b> -3 <b>77</b>  | -1 <b>78</b>          | 6  | 0 84                    |
|            |                        | Hospitals   | <b>↓</b> -5 <b>74</b>  | <b>↓</b> -4 77        | 2  | <mark>↓</mark> -3 79    |
|            |                        | Colleges, universities, community colleges                              | <b>↓</b> -4 <b>75</b>  | <b>↓</b> -3 <b>77</b> | 9  | <b>1</b> 4 86           |
|            |                        | Parks and recreation  | <b>↓</b> -3 <b>7</b> 6 | <b>↓</b> -3 <b>77</b> | 12 | <b>1</b> 3 89           |
|            |                        | Water and sewage  | <b>↓</b> -3 <b>73</b>  | 1 <b>77</b>           | 2  | -1 <b>79</b>            |
|            |                        | Police protection   | <b>↓</b> -3 <b>75</b>  | -1 76                 | 7  | 2 83                    |
|            |                        | Schools/education   | <b>↓</b> -3 <b>71</b>  | -2 <b>71</b>          | 5  | -1 76                   |
|            |                        | Human services/social welfare   | -4 67                  | -2 69                 | 6  | 0 75                    |
|            |                        | Cultural institutions (e.g. museums, community theaters)                | <b>↓</b> -4 65         | <b>↓</b> -3 68        | 13 | <b>1</b> 4 81           |
| OMMUNITIES |                        | Business space/leases   | -4 66                  | <b>↓</b> -3 68        | 2  | -1 70                   |
|            |                        | Infrastructure –other (internet, cell phone coverage, electrical, etc.) | -2 64                  | 0 68                  | -7 | -2 61                   |
|            |                        | Housing market  | -1 63                  | 2 66                  | 1  | <b>↓</b> -4 67          |
|            |                        | Talent pool/labor pool  | <b>↓</b> -3 60         | -1 60                 | 6  | <b>↓</b> -3 66          |
|            |                        | Infrastructure – vehicles (Roads, bridges, parking, etc.)               | <b>↓</b> -5 <b>57</b>  | <b>↓</b> -4 59        | 6  | <sup>2</sup> 65         |
|            |                        | Public transportation   | <b>↓</b> -5 <b>47</b>  | <b>↓</b> -5 50        | 14 | <b>1</b> 3 64           |

#### Lake Superior Community Partnership

BAKER STRATEGY GROUP ↑ Change from 2013 to 2014 is >= 3 ↓ Change from 2013 to 2014 is <= -3

# **ORGANIZATION CULTURE**

The culture of organizations throughout Michigan is strong, with scores up slightly across the board from 2013.



# **ORGANIZATION CULTURE**

| SINESS 1 85 1 86 1   Leaders in my organization do what they say they will do -1 81 1 84 -2   My workplace is for used on adapting to change 0 80 2 83 -6   |
|---|
| MICHIGAN<br>workplace: I feel involved in making decisions that affect my work 2 85 2 87 -3   BUSINESS I clearly understand my organization's vision for the future 1 85 1 86 1   Leaders in my organization do what they say they will do -1 81 1 84 -2   My workplace is focused on adapting to change 0 80 2 83 -6 |
| BUSINESS I clearly understand my organization's vision for the future 1 85 1 86 1<br>Leaders in my organization do what they say they will do -1 81 1 84 -2<br>My workplace is focused on adapting to change 0 80 2 83 -6   |
| Leaders in my organization do what they say they will do -1 81 1 84 -2   My workplace is focused on adapting to change 0 80 2 83 -6   |
| My workplace is focused on adapting to change 0 80 2 83 -6  |
| STATE OF  |
| My organization is an example of high performance 0 79 1 81 -4  |

CULTURE

Lake Superior Community Partnership ↑ Change from 2013 to 2014 is >= 3 ↓ Change from 2013 to 2014 is <= -3

2014 MICHIGAN ECONOMIC **OUTLOOK SURVEY** 

OutlookSurvey.com/MI

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