



BREAKFAST & BUSINESS

2024 Quarter 2

Focus: Workforce Trends & Strategies



WELCOME

- ▶ Special Guest: Brian Calley, Small Business Association of Michigan
- ▶ Setting the Stage: Workforce Data
- ▶ Panel: Workforce Trends & Strategies
- ▶ Wrap Up



THANK YOU TO OUR SPONSORS!



SPECIAL GUEST: BRIAN CALLEY



Brian Calley is a collaborative leader who combines the skills from an accomplished private sector career with an extensive record of public service.

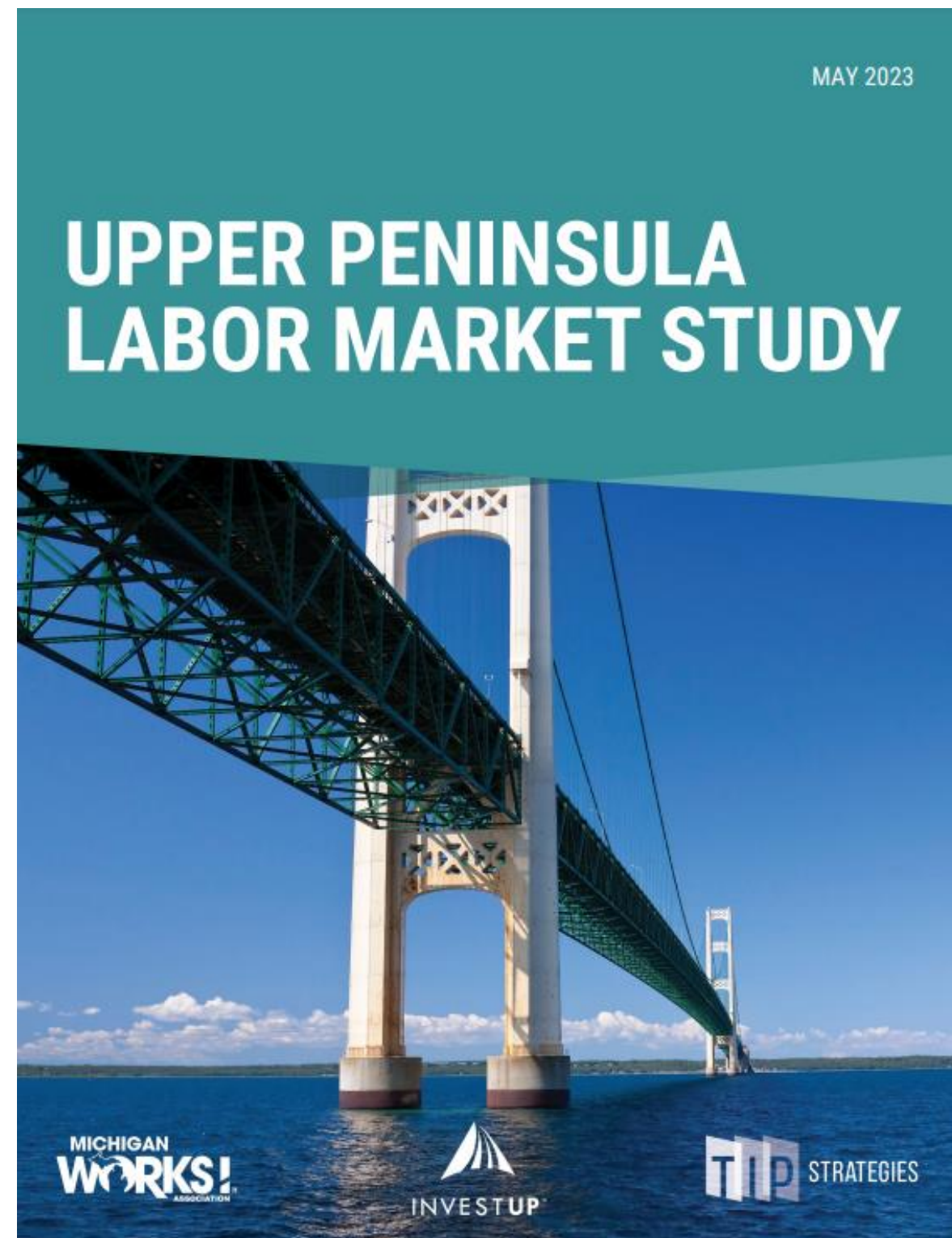
As President and Chief Executive Officer of the Small Business Association of Michigan, Calley puts his passion for Michigan's small businesses to work. He serves as a director of a publicly-traded community bank and a Trustee of Oakland University. Additionally, he sits on various boards, including Special Olympics Michigan, Sparrow Health System, Disability Rights Michigan, and the Autism Alliance of Michigan.

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Calley served as Michigan's 63rd Lieutenant Governor from 2011 to 2018. Prior to that, Calley served two terms in the Michigan House of Representatives, two terms as an Ionia County commissioner, and worked for over a decade in community banking. He holds a bachelor's degree from Michigan State University, an MBA from Grand Valley State University, and an MPA from Harvard University.



U.P. LABOR MARKET REPORT

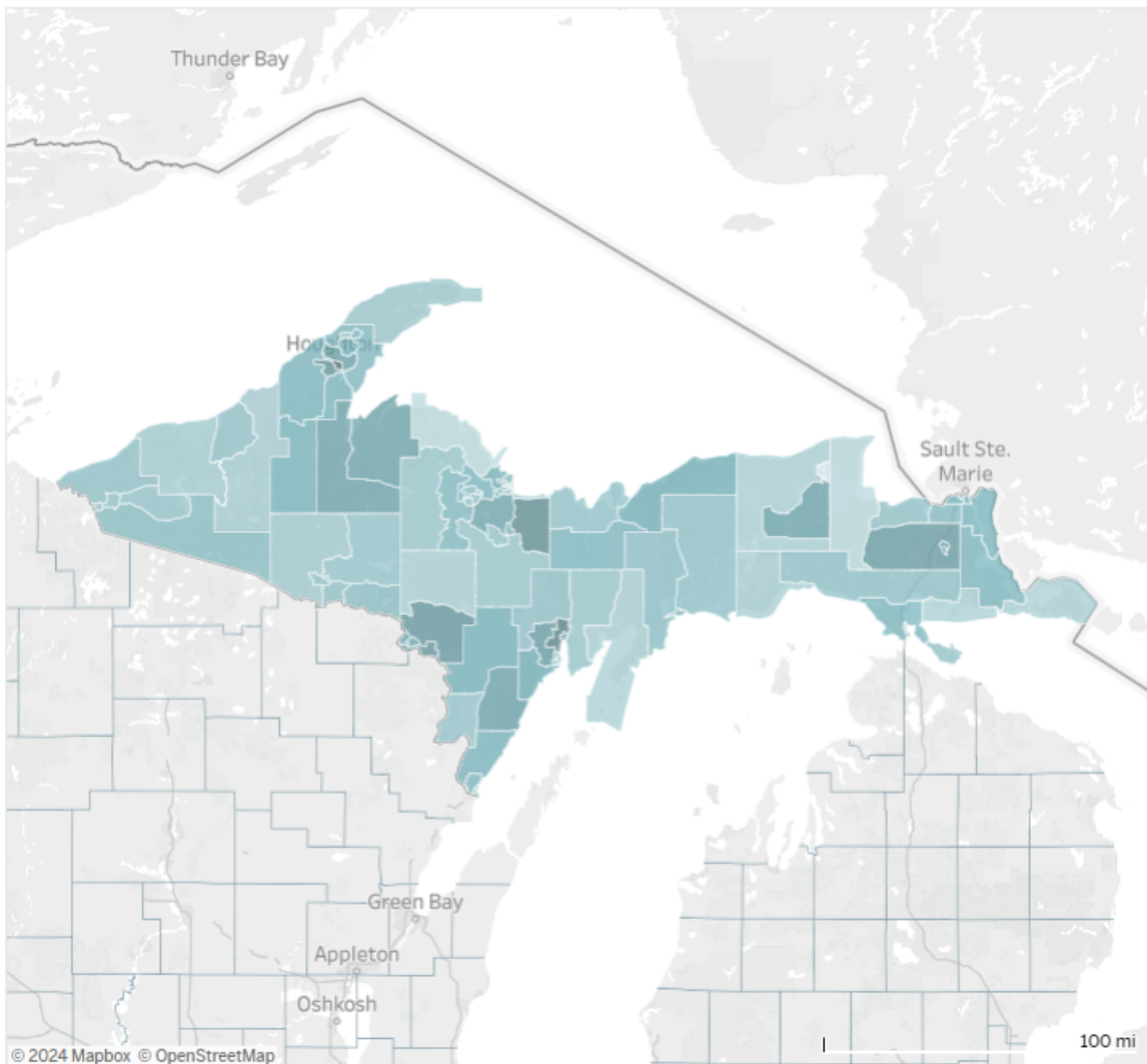


- Launched via the Upper Peninsula Collaborative Development Council (UPCDC) in Fall 2022; completed in May 2023
- Due to four decades of population decline, the labor force has shrunk and is expected to continue shrinking; we must be more deliberate about how to allocate efforts to build our workforce to meet the needs of tomorrow
- Key findings:
 - Abundance of engineering talent
 - CTE has steadily increased across the U.P.
 - Retention and attraction of talent must be focus
 - Overall lower employment growth across the U.P. but some bright spots for each region
- Across the U.P., many of the most in-demand occupations do not pay (nor advertise) a median living wage for a prototypical family of two working parents with two children.



POPULATION DEMOGRAPHICS

Compare population demographics by race, ethnicity, age, and gender for residents of the County and selected census tracts. Darker areas on the map indicate higher values. Click on a tract in the map to update tables. Select a new Context from the dropdown menu to change the metrics shown.



CONTEXT SELECTION

Population Demographics

Census tract (left) and County (right) tables will update with Context Selection. Click on a census tract on the map to change the tract being analyzed. In the tract table (left), redder cells indicate values below those of the County, while more teal cells indicate higher values. In the County table (right), darker violet cells indicate higher values.

CENSUS TRACT 12, MARQUETTE COUNTY, MICHIGAN

Population 5,196

MARQUETTE COUNTY, MICHIGAN

Population 66,380

AGE DISTRIBUTION

Under 15	17.5%	Under 15	15.0%
15 to 24	9.5%	15 to 24	18.2%
25 to 34	12.0%	25 to 34	11.6%
35 to 44	13.1%	35 to 44	11.3%
45 to 54	10.3%	45 to 54	10.9%
55 to 64	18.7%	55 to 64	13.8%
Over 64	19.0%	Over 64	19.2%

RACIAL-ETHNIC DISTRIBUTION

White	92.1%	White	91.6%
Black or African American	1.3%	Black or African American	1.6%
Hispanic or Latino	0.5%	Hispanic or Latino	1.5%
American Indian and Alaska Native	2.1%	American Indian and Alaska Native	1.1%
Multiracial	2.4%	Multiracial	3.2%
Other Race or Ethnicity	1.7%	Other Race or Ethnicity	0.8%

GENDER DISTRIBUTION

Female	47.0%	Female	49.3%
Male	53.0%	Male	50.7%

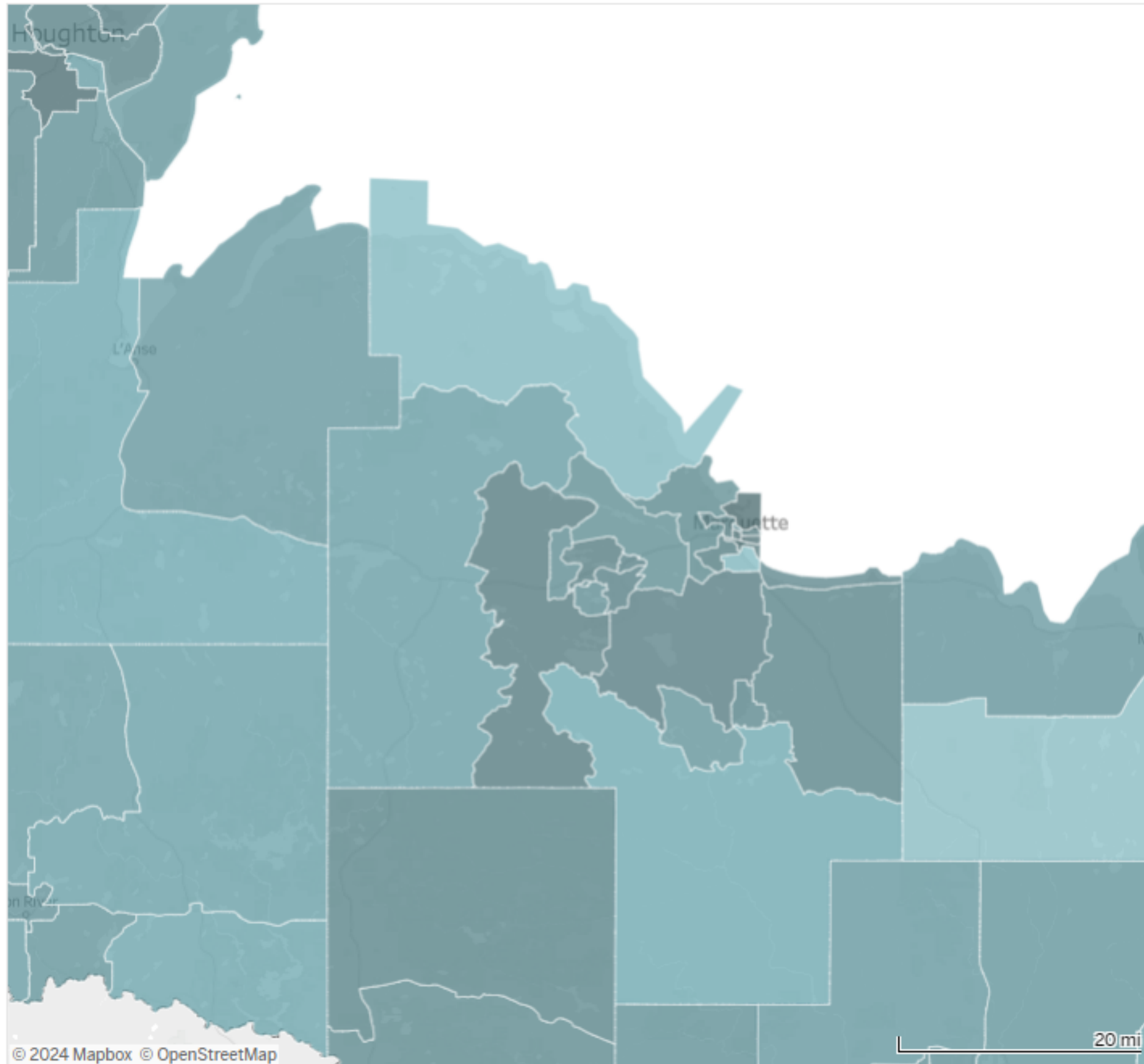
Sources: US Census Bureau, American Community Survey 2021 5-year aggregate sample; TIP Strategies, Inc.

Notes: Data value estimates include a margin of error for a 90 percent confidence interval (+/- values in parentheses upon hover). Due to small sample sizes for some metrics in some areas, the error may be larger than the estimated value. These unreliable estimates are excluded from most maps, but are still included in the tables on the right and are indicated by text that appears on hover. Racial/ethnic groups reflect a social interpretation of race or ethnicity based on self-identification. The "Other Race or Ethnicity" group includes Asians, Native Hawaiians, Pacific Islanders, and other races/ethnicities not listed.

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LABOR FORCE STATISTICS

Compare labor force participation, unemployment, and other labor statistics for residents of the County and selected census tracts. Darker areas on the map indicate higher values. Click on a tract in the map to update tables. Select a new Context from the dropdown menu to change the metrics shown.



CONTEXT SELECTION

Labor Force Participation

Census tract (left) and County (right) tables will update with Context Selection. Click on a census tract on the map to change the tract being analyzed. In the tract table (left), redder cells indicate values below those of the County, while more teal cells indicate higher values. In the County table (right), darker violet cells indicate higher values.

CENSUS TRACT 28.01, MARQUETTE COUNTY, MICHIGAN

Population 16+ 2,278

MARQUETTE COUNTY, MICHIGAN

Population 16+ 55,523

LABOR FORCE STATUS

Employed	59.0%	Employed	55.0%
Armed Forces	0.0%	Armed Forces	0.2%
Unemployed	3.2%	Unemployed	3.4%
Not in Labor Force	37.8%	Not in Labor Force	41.4%

LABOR FORCE METRICS

Labor Force Participation Rate	62.2%	Labor Force Participation Rate	58.6%
Unemployment Rate	5.1%	Unemployment Rate	5.9%

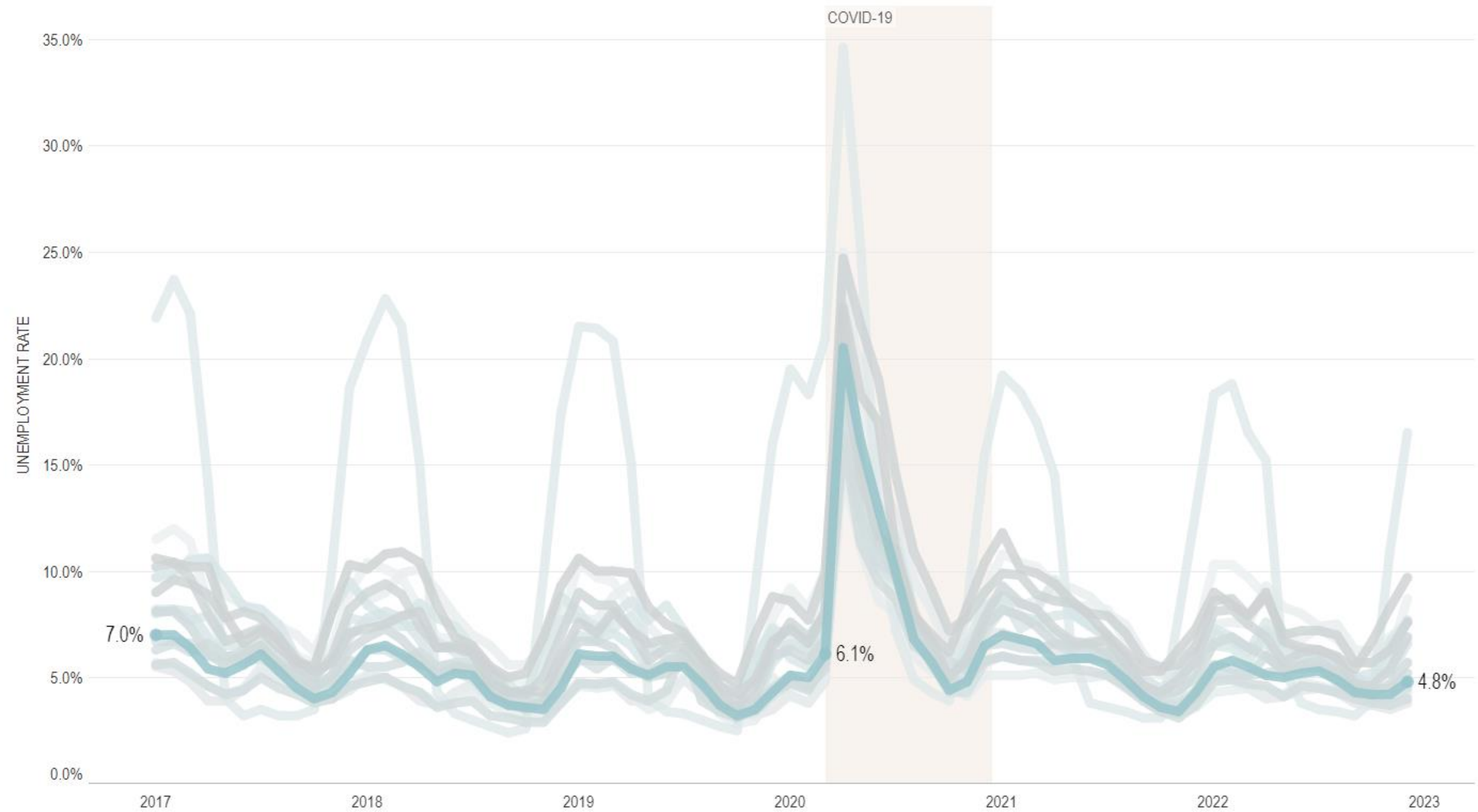
Sources: US Census Bureau, American Community Survey 2021 5-year aggregate sample; TIP Strategies, Inc.

Notes: Data value estimates include a margin of error for a 90 percent confidence interval (+/- values in parentheses upon hover). Due to small sample sizes for some metrics in some areas, the error may be larger than the estimated value. These unreliable estimates are excluded from most maps, but are still included in the tables on the right and are indicated by text that appears on hover. Racial/ethnic groups reflect a social interpretation of race or ethnicity based on self-identification. The "Other Race or Ethnicity" group includes Asians, Native Hawaiians, Pacific Islanders, and other races/ethnicities not listed.

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COMPARE UNEMPLOYMENT RATE TRENDS

The unemployment rate is calculated as the percentage of the labor force that is unemployed. Upon hovering over a data point, the distribution of unemployed persons by their previously employed occupation group is displayed for the largest five occupational sources of unemployment.



Sources: US Bureau of Labor Statistics (BLS), Local Area Unemployment Statistics (LAUS); Lightcast 2023.1—QCEW Employees, Non-QCEW Employees, and Self-Employed; TIP Strategies, Inc.

Notes: Unemployment rate and labor force are not seasonally adjusted. Distribution of unemployed by occupation group is estimated and may be inaccurate for smaller occupations in sparsely populated regions.

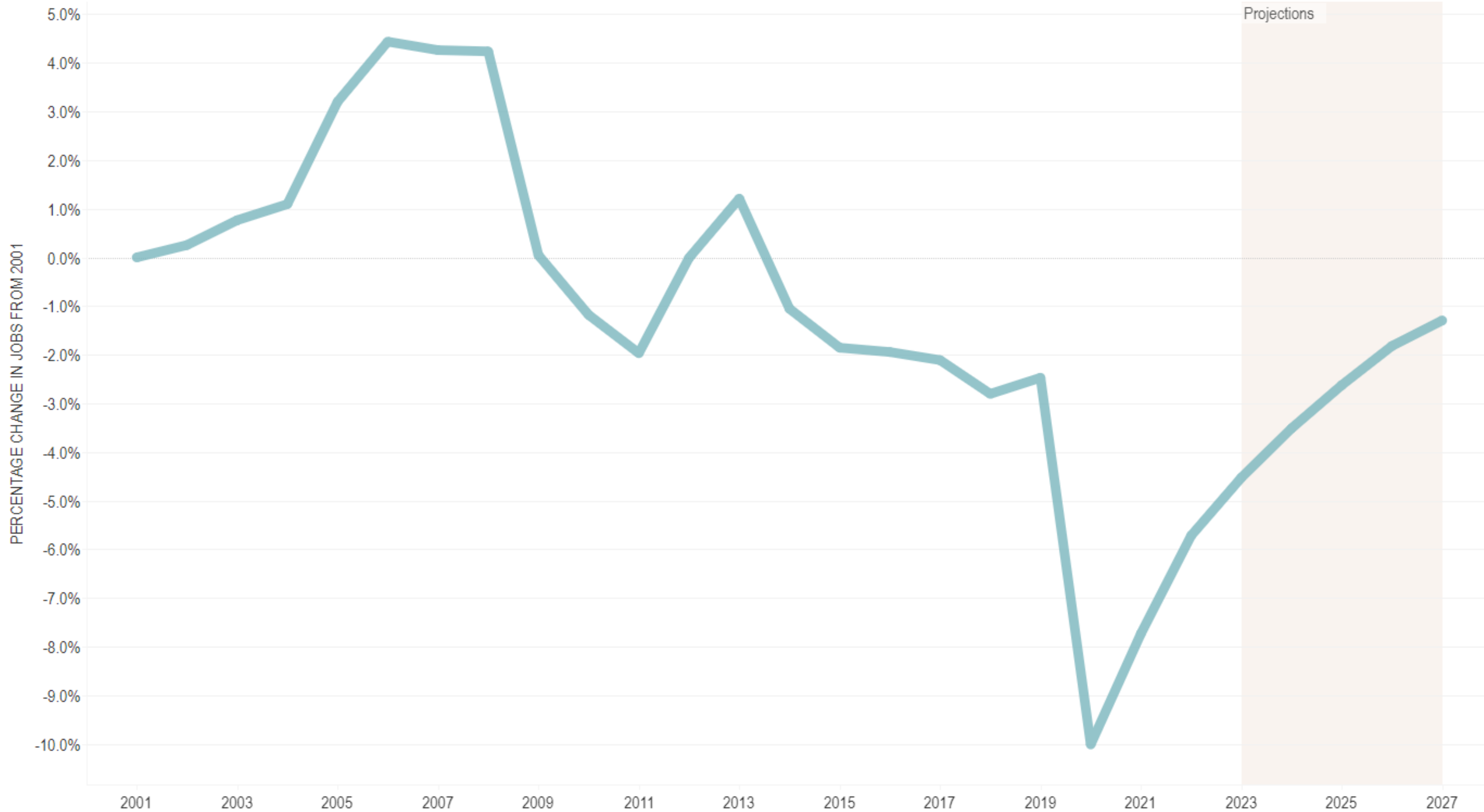
COMPARE ALL OCCUPATION EMPLOYMENT TRENDS

This trend shows percentage employment change since 2001 by region. View details on employment change by major occupational groups by hovering over any data point. Change the occupation viewed using the dropdown menu to the right, or switch between a regional overview and a county-level analysis using the radio buttons.

COUNTY VS REGION

Upper Peninsula

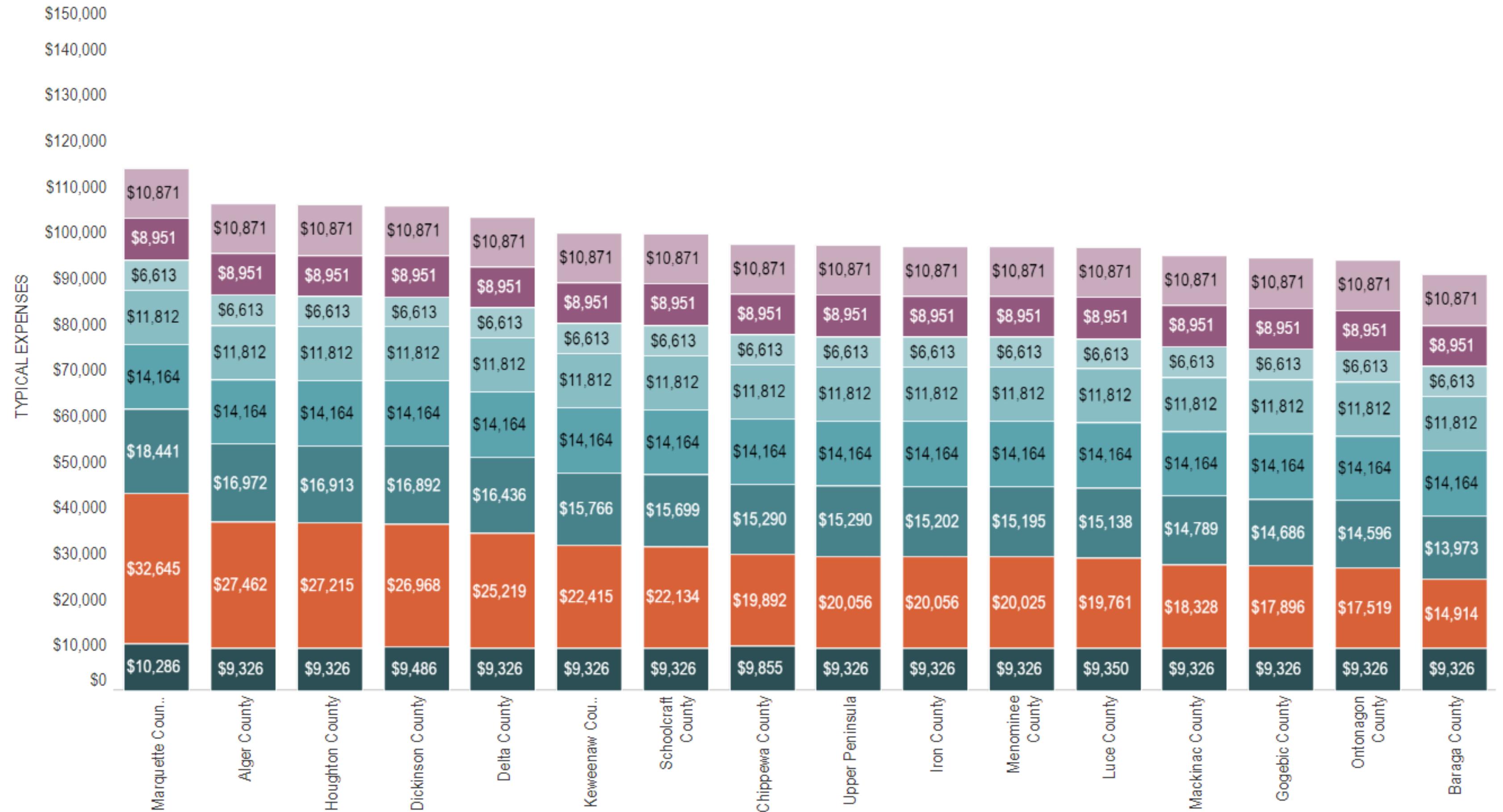
Counties



Sources: US Bureau of Labor Statistics (BLS); Lightcast 2023.1—QCEW Employees, Non-QCEW Employees, and Self-Employed; TIP Strategies, Inc.

TYPICAL LIVING EXPENSES COMPARISON

Compare typical annual living expenses across the Upper Peninsula region and its counties. Change the region analyzed using the radio buttons, or change the living wage household structure using the dropdown menu. Hover over any data point for more information.

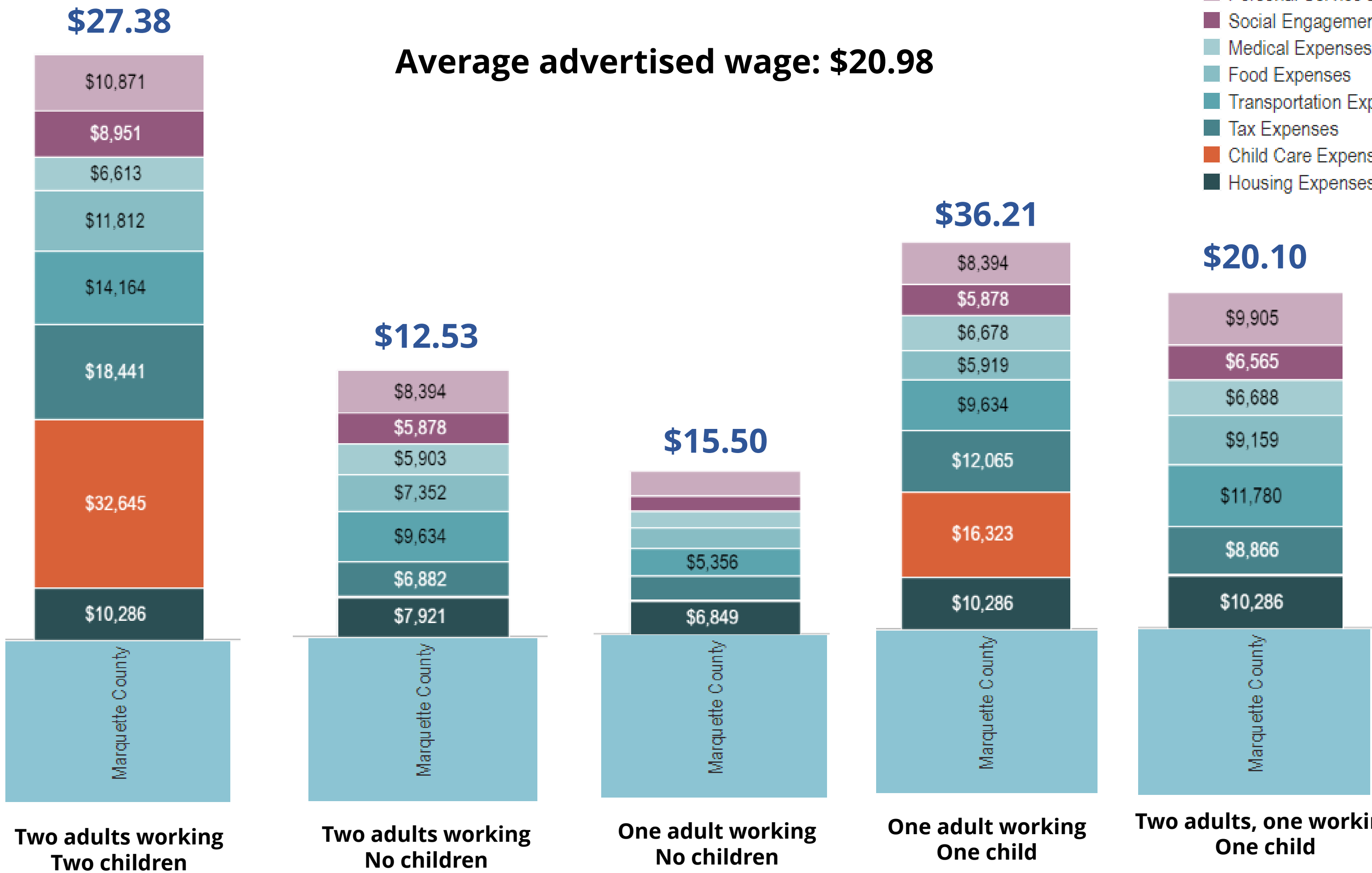


Average advertised wage: \$20.98

TYPICAL EXPENSES

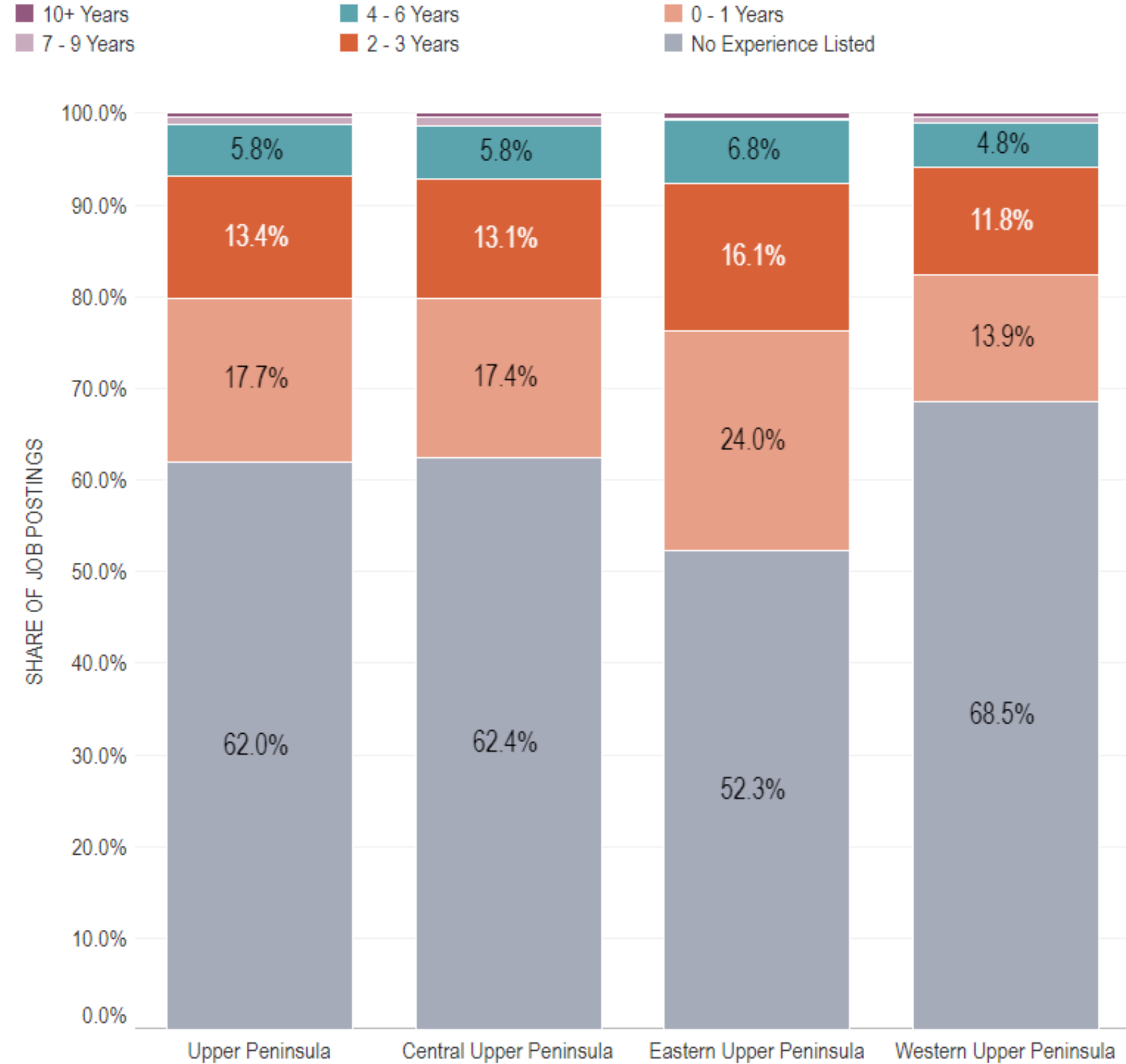
\$120,000
\$110,000
\$100,000
\$90,000
\$80,000
\$70,000
\$60,000
\$50,000
\$40,000
\$30,000
\$20,000
\$10,000
\$0

- Personal Service Expenses
- Social Engagement Expenses
- Medical Expenses
- Food Expenses
- Transportation Expenses
- Tax Expenses
- Child Care Expenses
- Housing Expenses



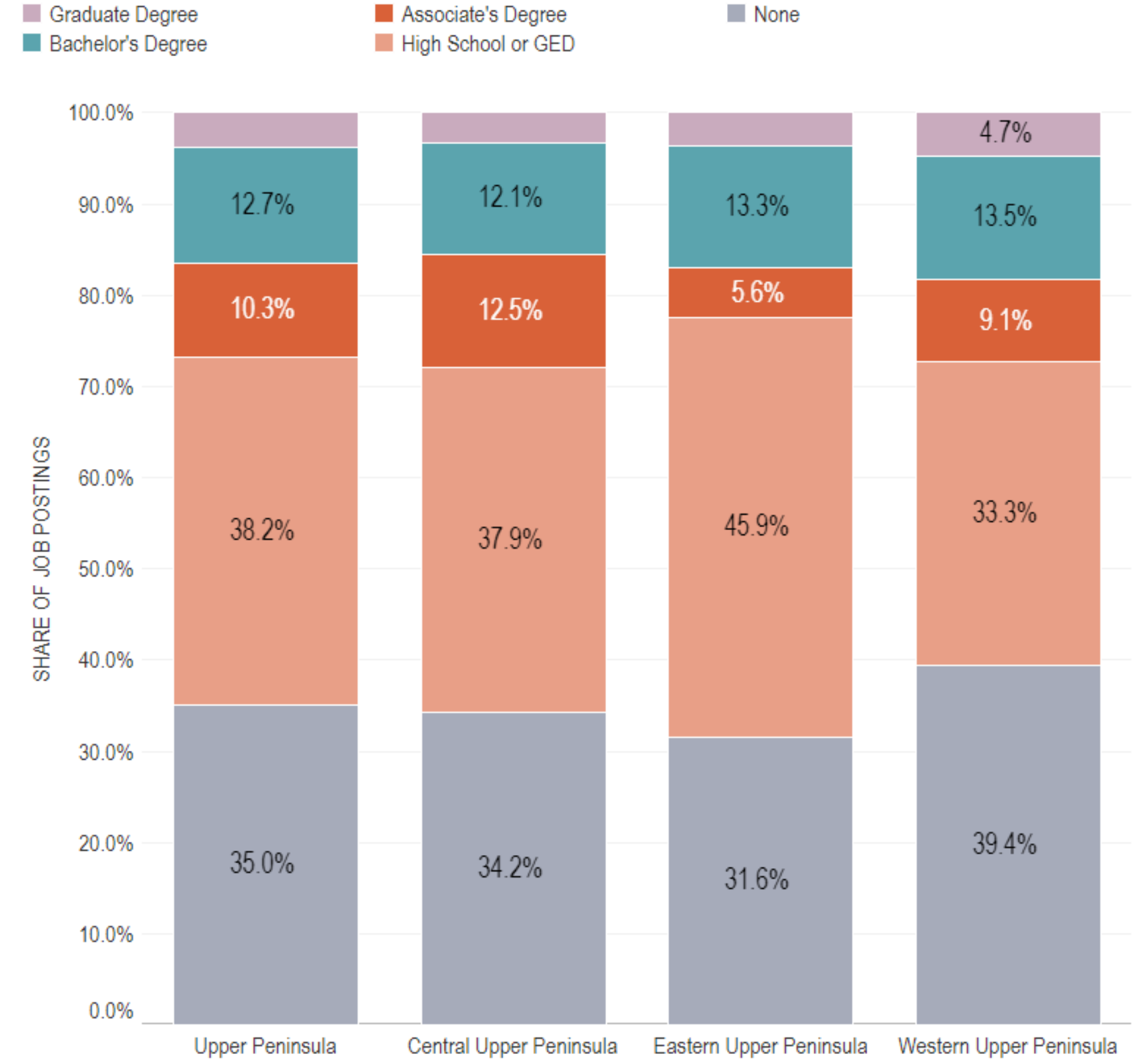
MINIMUM EXPERIENCE REQUESTED IN JOB POSTINGS

Bars show share of job postings requiring a minimum level of experience or no experience requirements. Hover over a data point for more information.



MINIMUM EDUCATION REQUESTED IN JOB POSTINGS

Bars show share of job postings requiring a minimum level of education or no education requirements. Hover over a data point for more information.



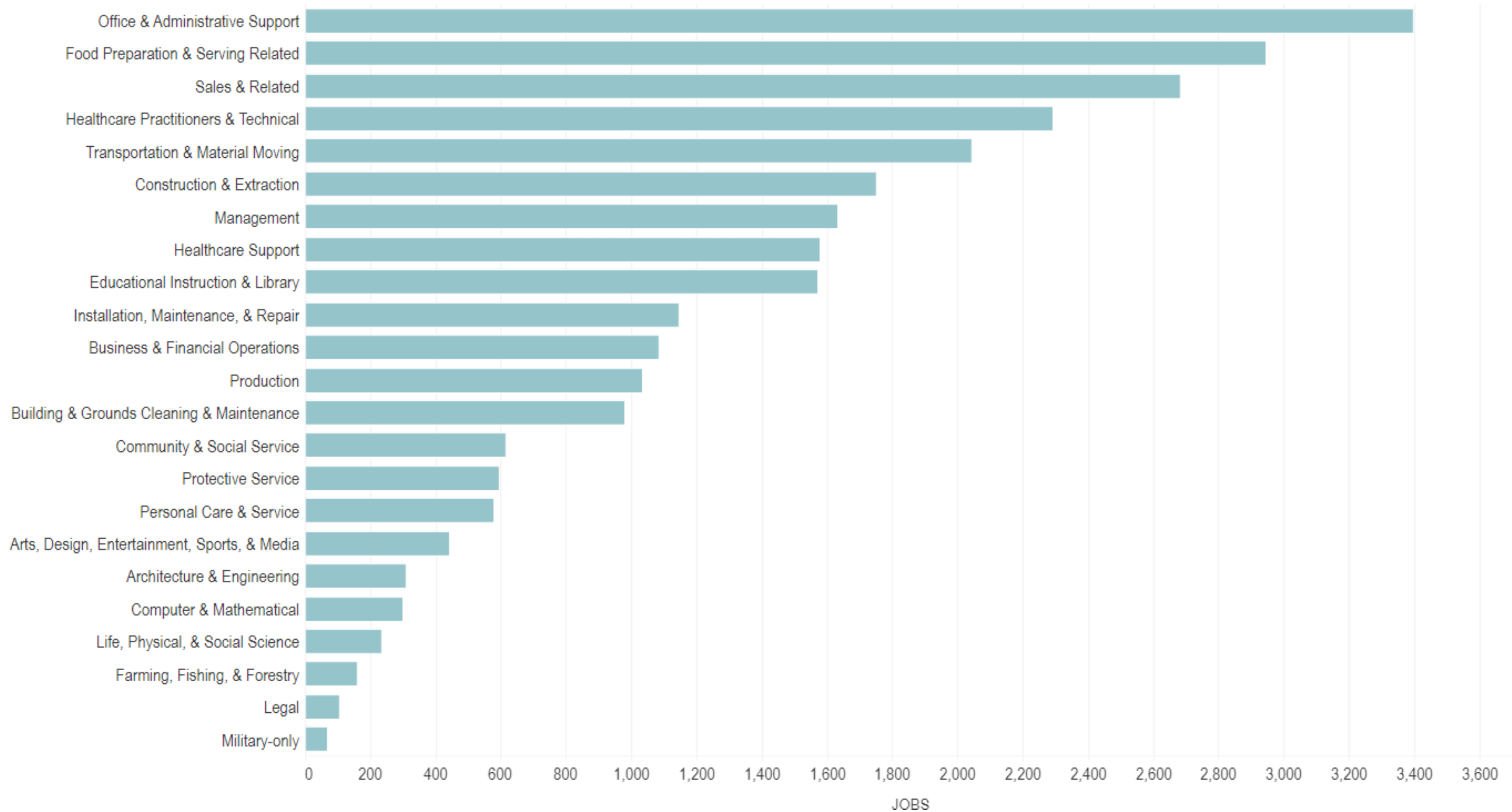
MARQUETTE COUNTY, MI EMPLOYMENT BY OCCUPATIONAL GROUP, 2022

View details on the employment distribution of major occupational groups by hovering over any data point. Change the year viewed using the slider to the right, or switch between a regional overview and a county-level analysis using the radio buttons.

COUNTY VS REGION

Upper Peninsula

Counties



NET EMPLOYMENT CHANGE FOR SELECTED PERIOD BY OCCUPATION: CENTRAL UPPER PENINSULA

Change the period viewed using the year range selection to the right, or change the region analyzed using the radio buttons. Hover over any data point for more information.

REGION SELECTION

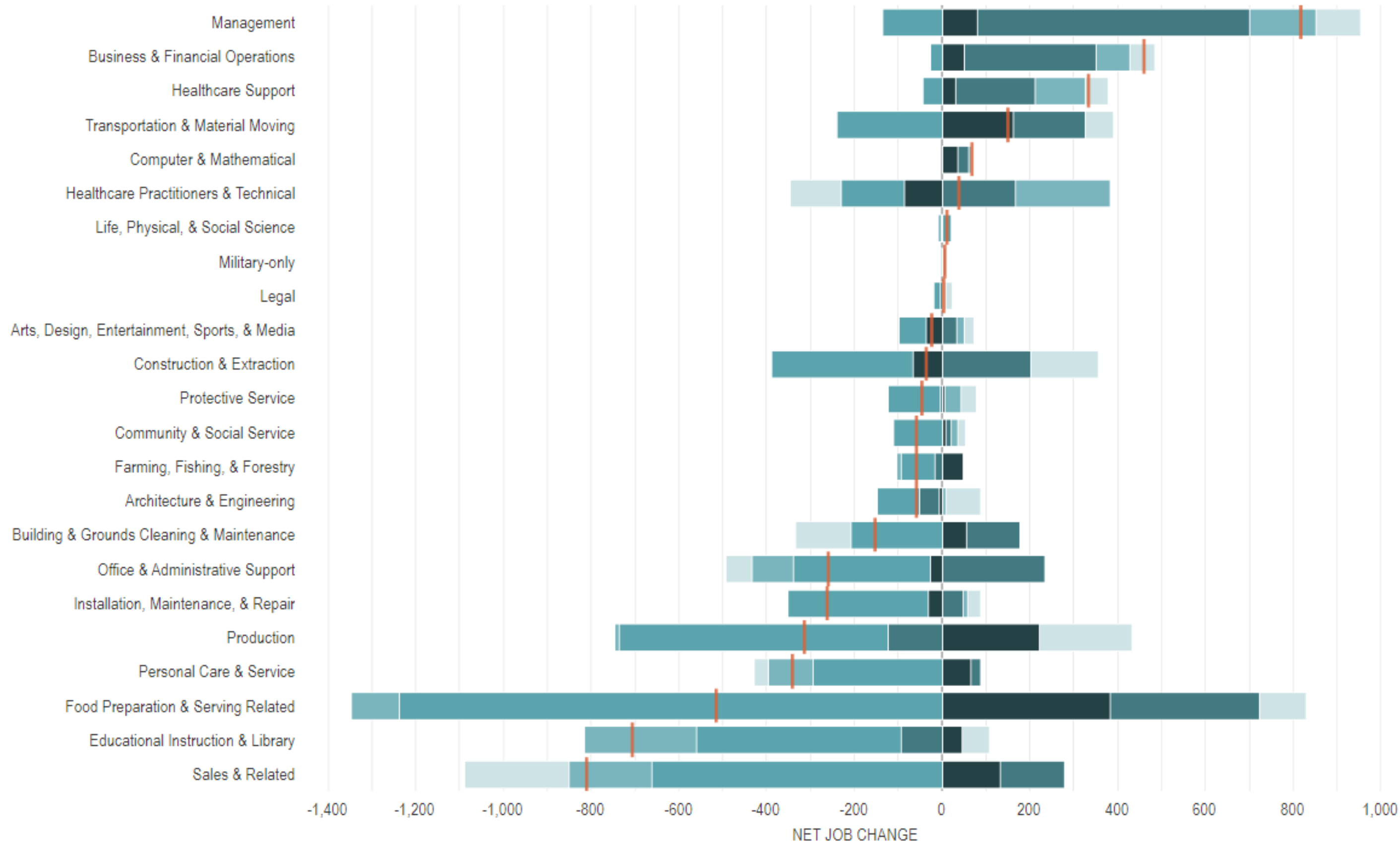
- Upper Peninsula
- Central Upper Peninsula
- Western Upper Peninsula
- Eastern Upper Peninsula

YEAR RANGE



- 2018
- 2019
- 2020
- 2021
- 2022

| Total Net Change for Selected Period



Sources: US Bureau of Labor Statistics (BLS); Lightcast 2023.1—QCEW Employees, Non-QCEW Employees, and Self-Employed; TIP Strategies, Inc.
 Notes: Year Range selection should include the previous year from the first year included in the visualization (e.g., to see 2017-2021, use the range 2016-2021).

2022 NET JOB SURPLUS (DEFICIT) BY OCCUPATIONAL GROUP: MARQUETTE COUNTY, MI

This metric represents the difference in each occupational group between the number of jobs in Marquette County, MI and the number of employed residents. A positive number indicates Marquette County, MI is effectively a net importer of workers for that occupational group (i.e., there are more jobs available than there are residents in that occupational group), and a negative number indicates Marquette County, MI is effectively a net exporter of workers for that group.

COUNTY VS REGION

- Upper Peninsula
- Counties

YEAR

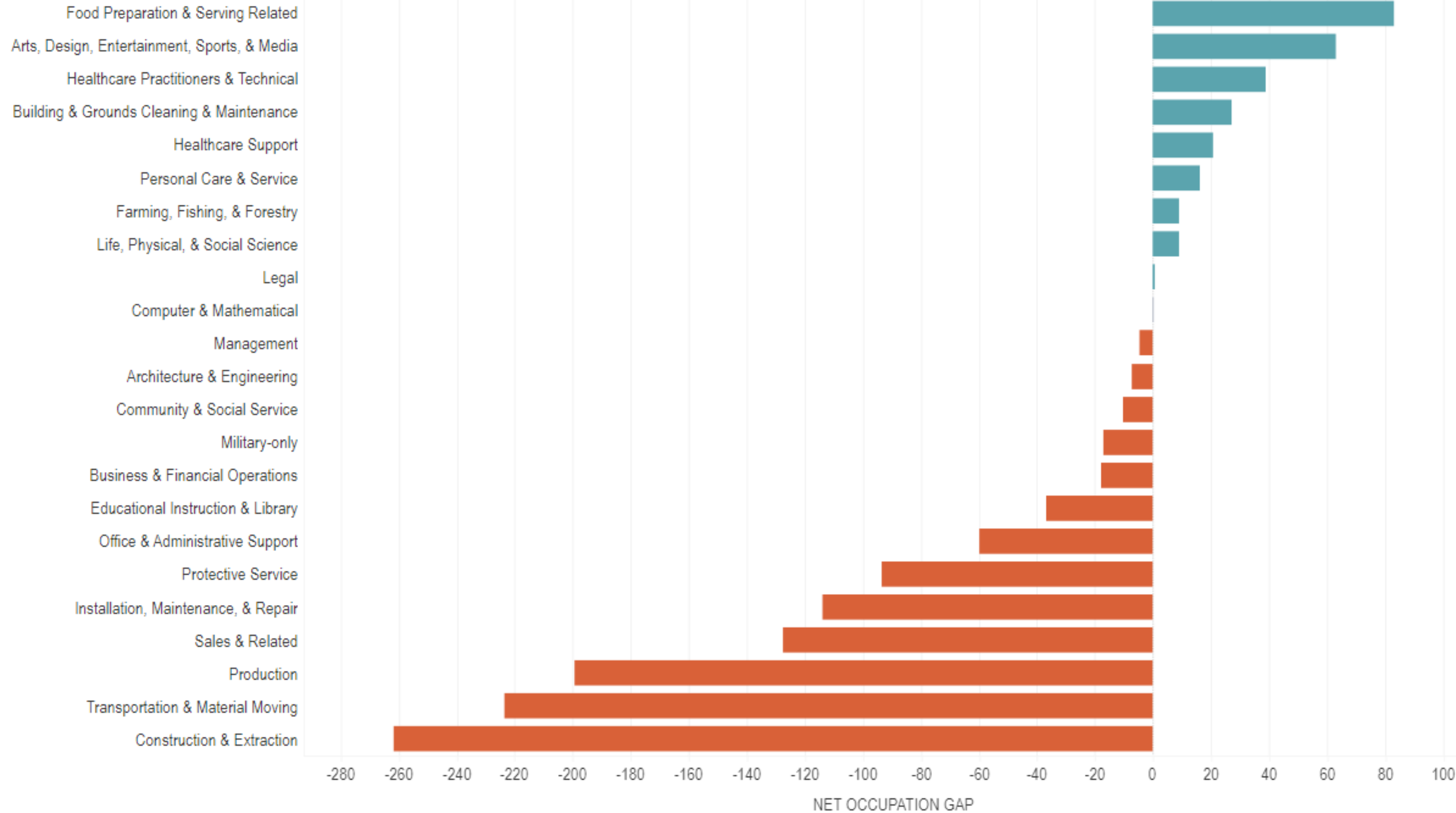
2022

COUNTY SELECTION

Marquette County, MI

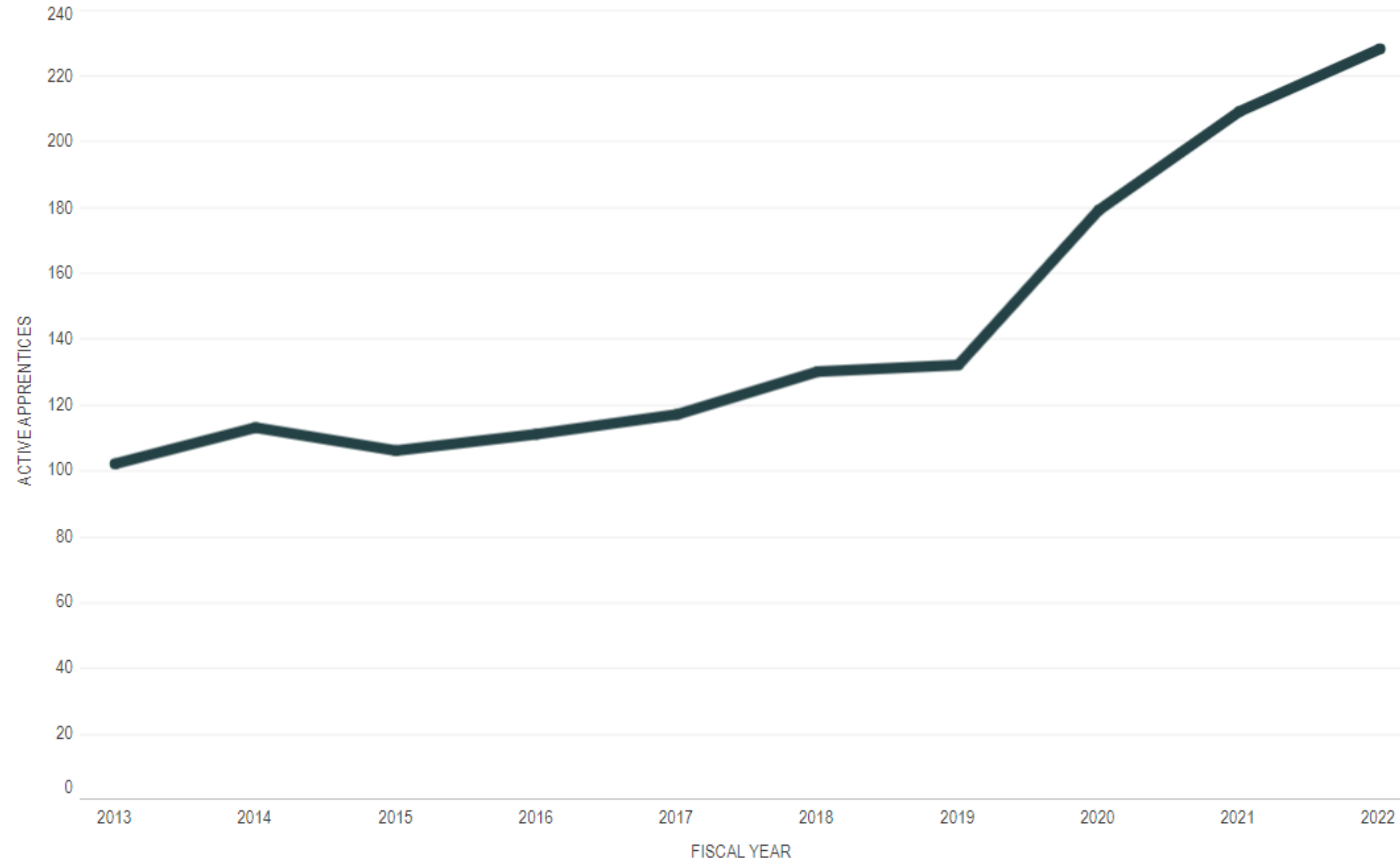
NET FLOW

- Commute In
- Commute Out
- No Flow



APPRENTICESHIP TRENDS IN MARQUETTE COUNTY

This analysis shows annual active apprentices living in Marquette County between 2013 and 2022. Click on a data point in the line chart to update the table on the right. Change the county and demographic characteristic viewed using the radio buttons. Hover over any data point for more information on starting and exit wages.



COUNTY SELECTION

- Alger County
- Baraga County
- Chippewa County
- Delta County
- Dickinson County
- Gogebic County
- Houghton County
- Iron County
- Keweenaw County
- Luce County
- Mackinac County
- Marquette County
- Menominee County
- Ontonagon County
- Schoolcraft County

APPRENTICE DEMOGRAPHICS

- Educational Attainment
- Industry Sector
- Union Affiliation
- Veteran Status
- Gender
- Age Groups
- Race-Ethnicity
- People with Disabilities

INDUSTRY DISTRIBUTION: MARQUETTE COUNTY, 2022

Construction	83.8%
Real Estate and Rental and Leasing	8.3%
Utilities	5.7%
Public Administration	1.3%
Health Care and Social Assistance	0.4%
Information	0.4%

Sources: US Department of Labor, Registered Apprenticeship Partners Information Database System (RAPIDS); TIP Strategies, Inc.

Notes: Active apprentices are those who were/are participating in a registered apprenticeship during the fiscal year. Starting wage is the median of reported wages among the selected region, group, and year as apprentices begin a program. Exit wage is the median of reported wages among the group that apprentices are earning when they complete or cancel an apprenticeship. Use caution when interpreting values based on very small groups (i.e., a median wage based on less than 5 apprentices). Demographic and wage values are self-reported. Participants have the option to not report.

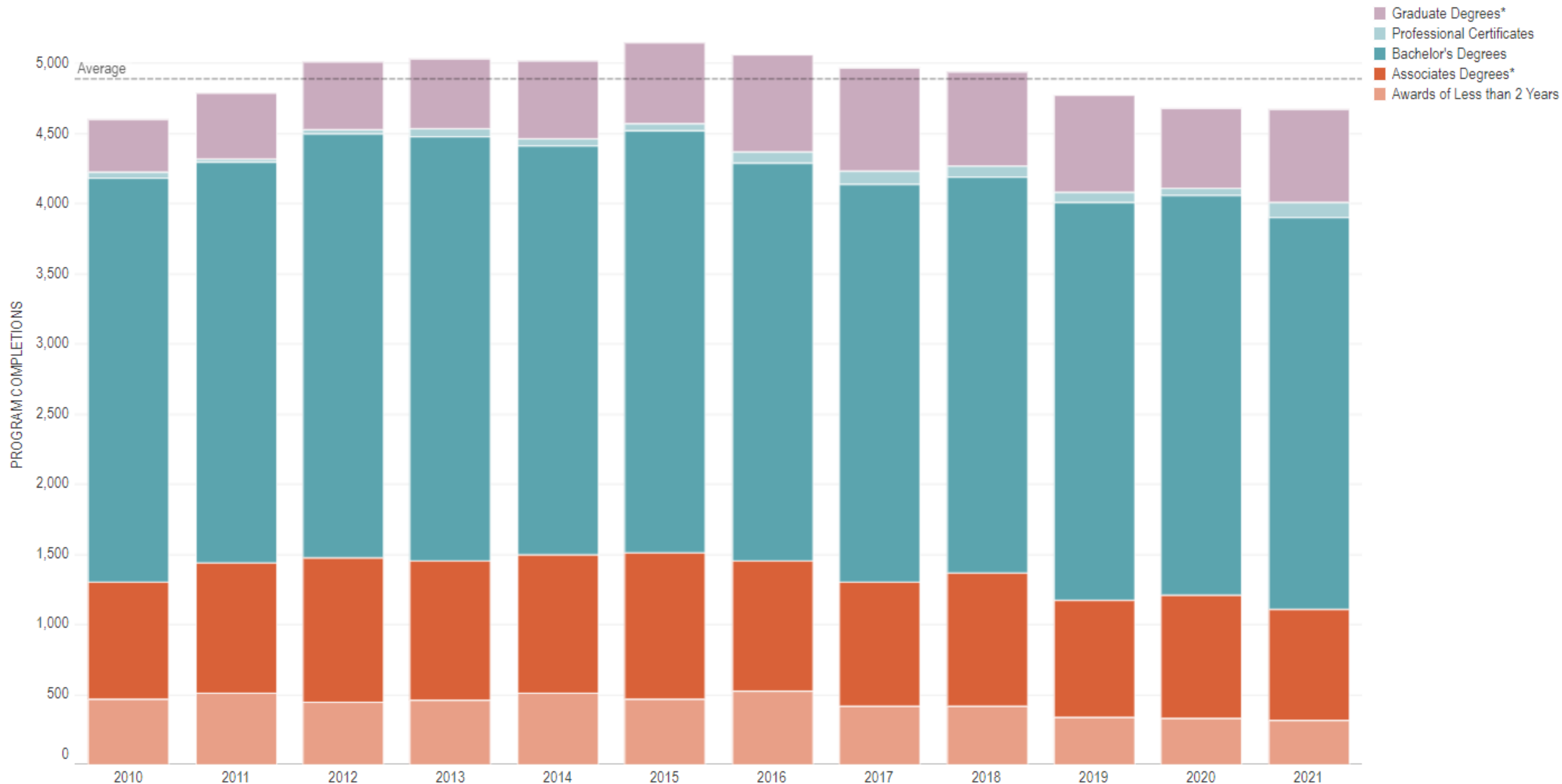
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TOTAL GENERAL PROGRAM COMPLETION TRENDS AT UPPER PENINSULA INSTITUTIONS, 2010-2020

Hover over a data point for more information about completions by Upper Peninsula institution and type of program. Use the drop down menu to the right to select general program categories.

GENERAL PROGRAM SELECTION

(All) ▼



Sources: National Center for Education Statistics (NCES), Integrated Postsecondary Education Data System (IPEDS); Lightcast 2022.4—QCEW Employees, Non-QCEW Employees, and Self-Employed; TIP Strategies, Inc.

Notes: Associates Degrees include certificates earned in more than one year and less than four years. Graduate Degrees include master's and doctoral degrees. Only includes general programs with at least 10 average annual completions between 2010 and 2021.

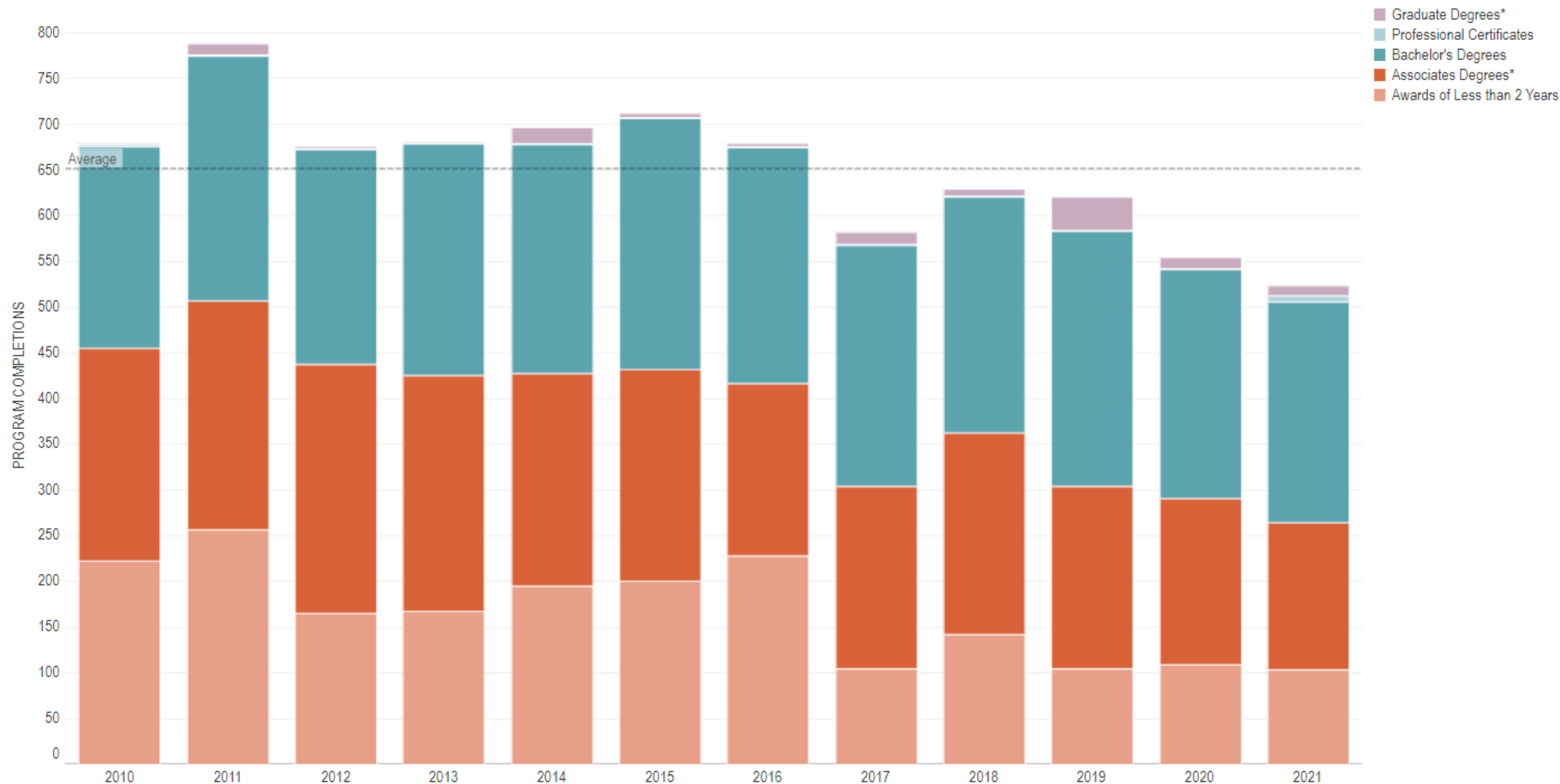
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HEALTH PROFESSIONS AND RELATED PROGRAMS GENERAL PROGRAM COMPLETION TRENDS AT UPPER PENINSULA INSTITUTIONS, 2010-2020

Hover over a data point for more information about completions by Upper Peninsula institution and type of program. Use the drop down menu to the right to select general program categories.

GENERAL PROGRAM SELECTION

Health Professions and Related Programs



Sources: National Center for Education Statistics (NCES), Integrated Postsecondary Education Data System (IPEDS); Lightcast 2022.4—QCEW Employees, Non-QCEW Employees, and Self-Employed; TIP Strategies, Inc.

Notes: Associates Degrees include certificates earned in more than one year and less than four years. Graduate Degrees include master's and doctoral degrees. Only includes general programs with at least 10 average annual completions between 2010 and 2021.

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HEALTH PROFESSIONS AND RELATED PROGRAMS DETAILED PROGRAM COMPLETION TRENDS AT UPPER PENINSULA INSTITUTIONS, 2010-2021

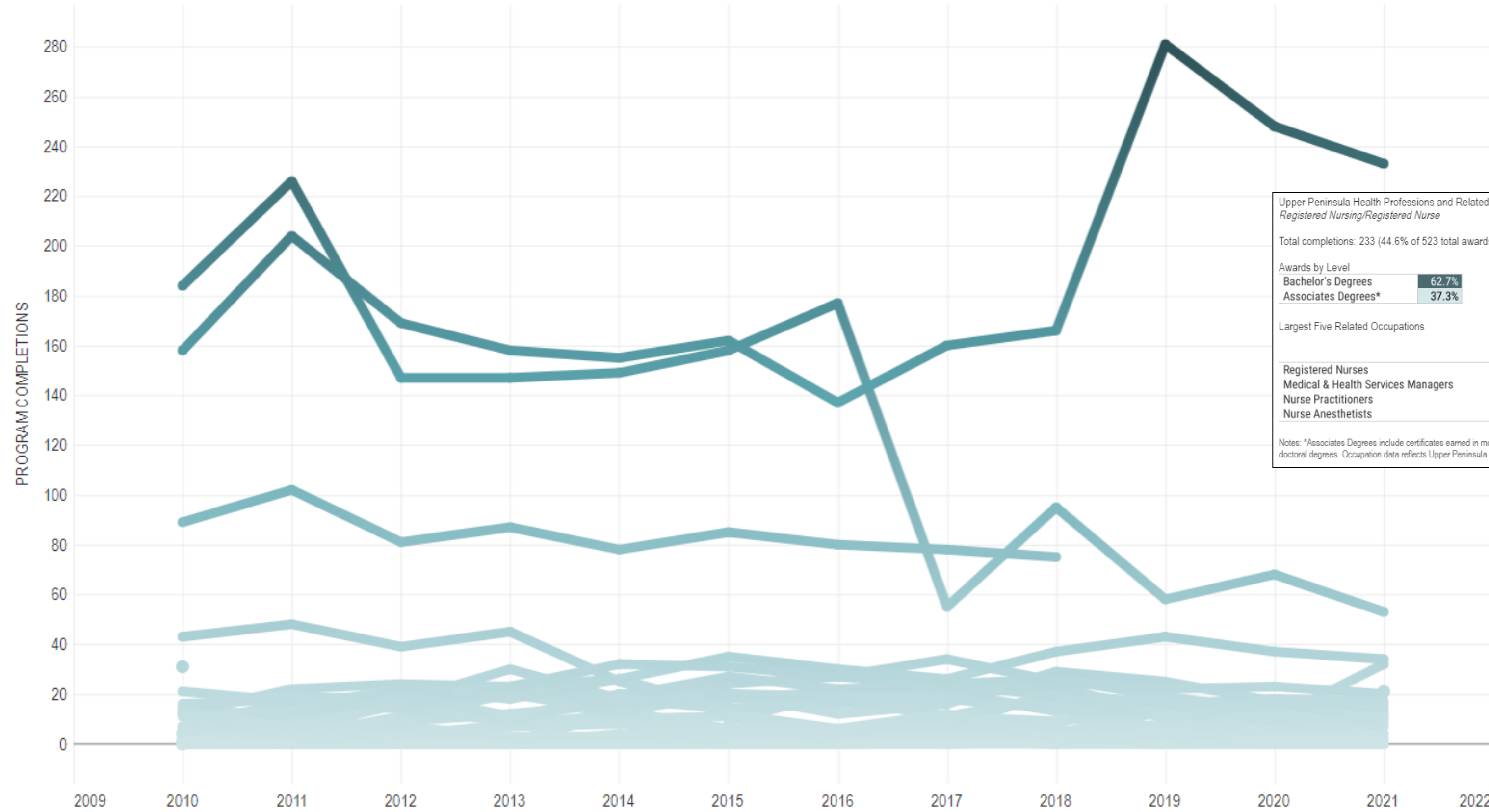
Hover over a data point for more information about completions by level of award and related occupations. Use the drop down menu to the right to select general program categories or search for keywords in detailed programs to highlight trends.

GENERAL PROGRAM SELECTION

Health Professions and Related Programs

SEARCH DETAILED PROGRAMS

Highlight Program Name (6D)



Upper Peninsula Health Professions and Related Programs Awards, 2021
Registered Nursing/Registered Nurse

Total completions: 233 (44.6% of 523 total awards)

Awards by Level

Bachelor's Degrees	62.7%
Associates Degrees*	37.3%

Largest Five Related Occupations

	2021 Jobs	Median Earnings
Registered Nurses	2,569	\$30.70
Medical & Health Services Managers	388	\$38.85
Nurse Practitioners	160	\$49.34
Nurse Anesthetists	34	\$100.96

Notes: *Associates Degrees include certificates earned in more than one year and less than four years. Graduate Degrees include master's and doctoral degrees. Occupation data reflects Upper Peninsula employment and median hourly wages in 2020.

Sources: National Center for Education Statistics (NCES), Integrated Postsecondary Education Data System (IPEDS); Lightcast 2022.4—QCEW Employees, Non-QCEW Employees, and Self-Employed; TIP Strategies, Inc.
 Notes: Associates Degrees include certificates earned in more than one year and less than four years. Graduate Degrees include master's and doctoral degrees. Only includes general programs with at least 10 average annual completions between 2010 and 2021. Occupation data reflects Upper Peninsula employment and median hourly wages in 2021.

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UP LABOR MARKET REPORT – TOP RECOMMENDATIONS

1. Utilize data findings (by county) to allocate resources toward workforce development needs that align with existing strategic priorities.
2. Leverage the region's engineering and technical expertise.
3. Reinforce the relationships between the private sector and education/training providers to understand talent needs and develop clear career pathways.
4. Develop career exposure programs focused on K–12 students that also engage parents.
5. Expand the region's diverse workforce by attracting new talent in high demand occupations, as well as remote workers, to the region.
6. Cultivate an entrepreneurship ecosystem and support small business development.



DATA CENTER

The U.P. is growing! Our data center is loaded with information about our demographics and communities.



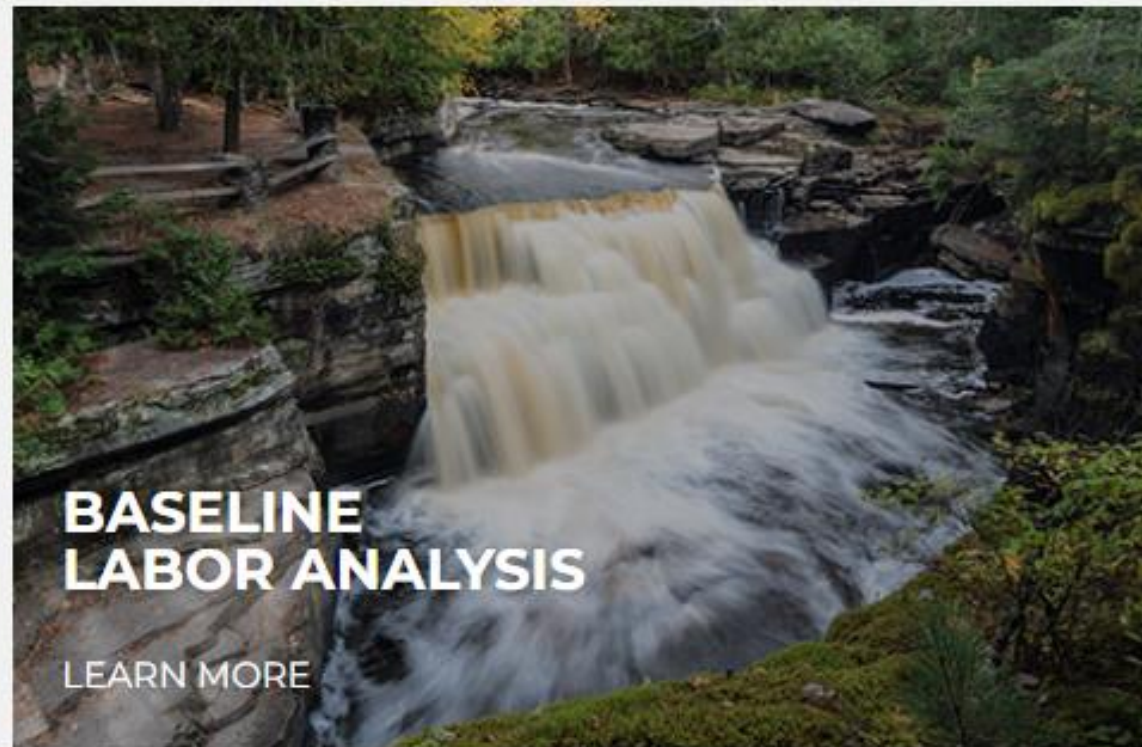
LABOR MARKET STUDY BY COUNTY

[LEARN MORE](#)



LABOR MARKET STUDY

[LEARN MORE](#)



BASELINE LABOR ANALYSIS

[LEARN MORE](#)



EDUCATION & TRAINING ANALYSIS, APPRENTICE TRENDS

[LEARN MORE](#)

PANEL: WORKFORCE TRENDS & STRATEGIES

DEBB BRUNELL

CEO, UPPER PENINSULA MICHIGAN WORKS!

JENNA SMITH

MARKET MANAGER – UPPER PENINSULA OF MI, MANPOWER

RUTH SOLINSKI

VICE PRESIDENT – HUMAN RESOURCES, RESOLVE SURGICAL TECHNOLOGIES



LSCP TALENT RESOURCES

Executive Summary

Light Hiring Competition Over a Thin Supply of Regional Talent

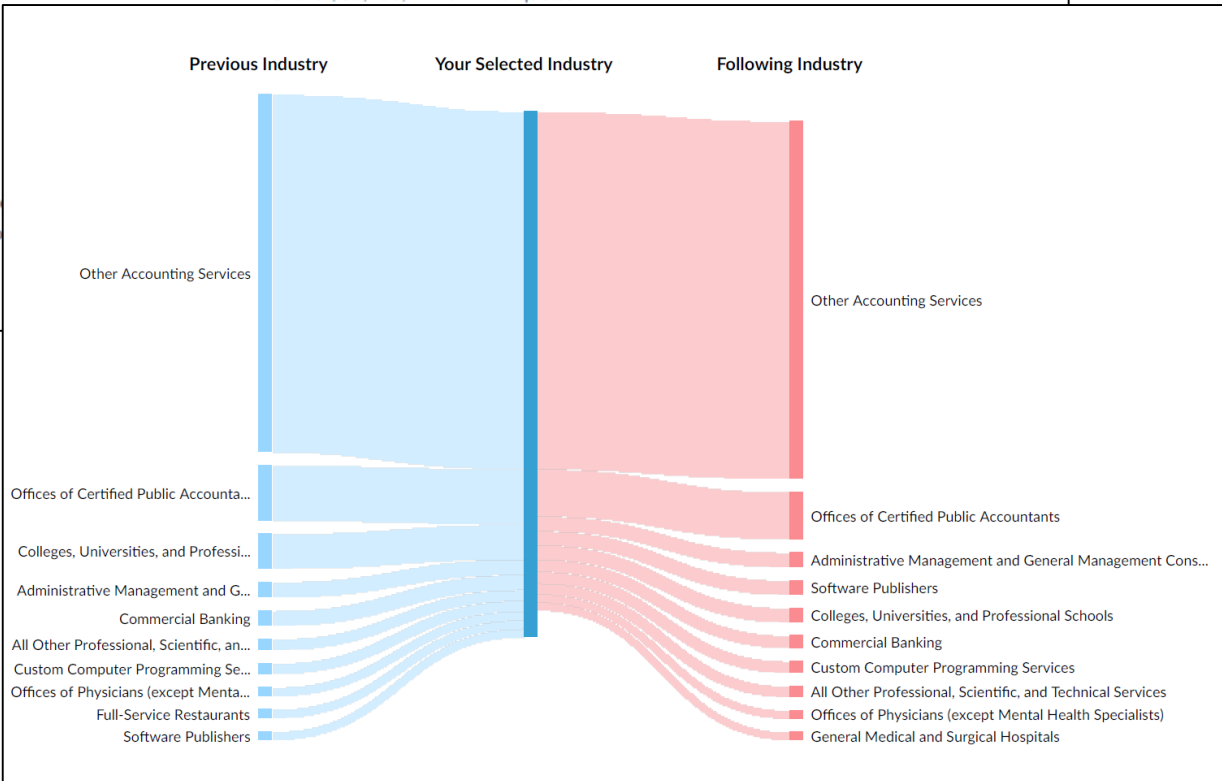


Marquette County, MI is not a hotspot for this kind of talent. The national average for an area this size is 67* employees, while there are 38 here.

Earnings per job are below the national average. The national average salary for Other Accounting Services in an area this size is \$80,235, while in Marquette

Reliable competition information is not available in Marquette County, MI because there are too few postings.

*National average in overall region size.



- Job Postings
- Wage Studies
- Hiring / Recruiting Partners
- Career exploration resources
- Information on hiring incentives and training funds
- And more!



TAKING ACTION



TELL others about what you learned today



EXPLORE the data further



REACH OUT to the LSCP team for workforce needs



ENGAGE in other efforts to retain and attract talent



BUILD connections to help students stay



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